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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 10-Q**

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**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended May 1, 2010

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-8344

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**LIMITED BRANDS, INC.**

(Exact name of registrant as specified in its charter)

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Delaware  
(State or other jurisdiction of  
incorporation or organization)

Three Limited Parkway, P.O. Box 16000,

Columbus, Ohio

(Address of principal executive offices)

31-1029810  
(I.R.S. Employer  
Identification No.)

43216  
(Zip Code)

Registrant's telephone number, including area code (614) 415-7000

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.): Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$.50 Par Value

Outstanding at May 28, 2010  
**325,191,169 Shares**

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\* The Company’s fiscal year ends on the Saturday nearest to January 31. As used herein, “first quarter of 2010” and “first quarter of 2009” refers to the thirteen week periods ending May 1, 2010 and May 2, 2009, respectively.

## PART I—FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

**LIMITED BRANDS, INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**(in millions except per share amounts)**  
**(Unaudited)**

|  | <u>First Quarter</u> |                |
|--|----------------------|----------------|
|  | <u>2010</u>          | <u>2009</u>    |
| Net Sales  | \$ 1,932             | \$ 1,725       |
| Costs of Goods Sold, Buying and Occupancy            | (1,238)              | (1,177)        |
| Gross Profit   | 694                  | 548            |
| General, Administrative and Store Operating Expenses | (509)                | (483)          |
| Operating Income                                     | 185                  | 65             |
| Interest Expense                                     | (61)                 | (62)           |
| Interest Income                                      | 1                    | 1              |
| Other Income (Expense)                               | 62                   | (1)            |
| Income Before Income Taxes                           | 187                  | 3              |
| Provision for Income Taxes                           | 74                   | 0              |
| Net Income   | <u>\$ 113</u>        | <u>\$ 3</u>    |
| Net Income Per Basic Share                           | <u>\$ 0.35</u>       | <u>\$ 0.01</u> |
| Net Income Per Diluted Share                         | <u>\$ 0.34</u>       | <u>\$ 0.01</u> |
| Dividends Per Share                                  | <u>\$ 1.15</u>       | <u>\$ 0.15</u> |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

**LIMITED BRANDS, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
**(in millions except per share amounts)**

|  | May 1,<br>2010<br><u>(Unaudited)</u> | January 30,<br>2010<br><u></u> | May 2,<br>2009<br><u>(Unaudited)</u> |
|--|--------------------------------------|--------------------------------|--------------------------------------|
| <b>ASSETS</b>  |                                      |                                |                                      |
| Current Assets:  |                                      |                                |                                      |
| Cash and Cash Equivalents  | \$ 1,188                             | \$ 1,804                       | \$ 936                               |
| Accounts Receivable, Net   | 199                                  | 219                            | 198                                  |
| Inventories  | 1,098                                | 1,037                          | 1,213                                |
| Deferred Income Taxes  | 32                                   | 30                             | 75                                   |
| Other  | 170                                  | 160                            | 194                                  |
| Total Current Assets   | 2,687                                | 3,250                          | 2,616                                |
| Property and Equipment, Net  | 1,677                                | 1,723                          | 1,891                                |
| Goodwill   | 1,448                                | 1,442                          | 1,430                                |
| Trade Names and Other Intangible Assets, Net   | 600                                  | 594                            | 585                                  |
| Other Assets   | 180                                  | 164                            | 158                                  |
| Total Assets   | <u>\$ 6,592</u>                      | <u>\$ 7,173</u>                | <u>\$ 6,680</u>                      |
| <b>LIABILITIES AND EQUITY</b>  |                                      |                                |                                      |
| Current Liabilities:   |                                      |                                |                                      |
| Accounts Payable   | \$ 485                               | \$ 488                         | \$ 410                               |
| Accrued Expenses and Other   | 632                                  | 693                            | 591                                  |
| Income Taxes   | 18                                   | 141                            | 15                                   |
| Total Current Liabilities  | 1,135                                | 1,322                          | 1,016                                |
| Deferred Income Taxes  | 240                                  | 213                            | 209                                  |
| Long-term Debt   | 2,523                                | 2,723                          | 2,897                                |
| Other Long-term Liabilities  | 717                                  | 731                            | 719                                  |
| Shareholders' Equity:  |                                      |                                |                                      |
| Preferred Stock - \$1.00 par value; 10 shares authorized; none issued  | 0                                    | 0                              | 0                                    |
| Common Stock - \$0.50 par value; 1,000 shares authorized; 325, 323 and 524 shares issued; 325, 323, 322 shares outstanding, respectively | 163                                  | 161                            | 262                                  |
| Paid-in Capital  | 40                                   | 0                              | 1,534                                |
| Accumulated Other Comprehensive Income (Loss)  | (1)                                  | (15)                           | (22)                                 |
| Retained Earnings  | 1,777                                | 2,037                          | 4,731                                |
| Less: Treasury Stock, at Average Cost; 0, 0 and 202 shares, respectively   | (2)                                  | 0                              | (4,666)                              |
| Total Limited Brands, Inc. Shareholders' Equity  | 1,977                                | 2,183                          | 1,839                                |
| Noncontrolling Interest  | 0                                    | 1                              | 0                                    |
| Total Equity   | 1,977                                | 2,184                          | 1,839                                |
| Total Liabilities and Equity   | <u>\$ 6,592</u>                      | <u>\$ 7,173</u>                | <u>\$ 6,680</u>                      |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

**LIMITED BRANDS, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(in millions)**  
**(Unaudited)**

|  | <u>First Quarter</u> |               |
|--|----------------------|---------------|
|  | <u>2010</u>          | <u>2009</u>   |
| Operating Activities:  |                      |               |
| Net Income   | \$ 113               | \$ 3          |
| Adjustments to Reconcile Net Income to Net Cash Provided by (Used for) Operating Activities: |                      |               |
| Depreciation and Amortization of Long-lived Assets   | 97                   | 94            |
| Amortization of Landlord Allowances  | (8)                  | (9)           |
| Deferred Income Taxes  | 20                   | 3             |
| Share-based Compensation Expense   | 13                   | 11            |
| Excess Tax Benefits from Share-based Compensation  | (5)                  | 0             |
| Gain on Distribution from Express  | (49)                 | 0             |
| Changes in Assets and Liabilities:   |                      |               |
| Accounts Receivable  | 37                   | 38            |
| Inventories  | (57)                 | (28)          |
| Accounts Payable, Accrued Expenses and Other   | (63)                 | (165)         |
| Income Taxes Payable   | (120)                | (79)          |
| Other Assets and Liabilities   | (38)                 | 14            |
| Net Cash Used for Operating Activities   | <u>(60)</u>          | <u>(118)</u>  |
| Investing Activities:  |                      |               |
| Capital Expenditures   | (44)                 | (51)          |
| Return of Capital from Express   | 49                   | 0             |
| Return of Capital from Limited Stores  | 7                    | 0             |
| Other Investing Activities   | (1)                  | 0             |
| Net Cash Provided by (Used for) Investing Activities   | <u>11</u>            | <u>(51)</u>   |
| Financing Activities:  |                      |               |
| Payments of Long-term Debt   | (200)                | 0             |
| Dividends Paid   | (373)                | (48)          |
| Financing Costs  | (13)                 | (19)          |
| Repurchase of Common Stock   | (2)                  | 0             |
| Excess Tax Benefits from Share-based Compensation  | 5                    | 0             |
| Proceeds From Exercise of Stock Options and Other  | 13                   | 0             |
| Net Cash Used for Financing Activities   | <u>(570)</u>         | <u>(67)</u>   |
| Effects of Exchange Rate Changes on Cash and Cash Equivalents                                | 3                    | (1)           |
| Net Decrease in Cash and Cash Equivalents  | (616)                | (237)         |
| Cash and Cash Equivalents, Beginning of Period   | 1,804                | 1,173         |
| Cash and Cash Equivalents, End of Period   | <u>\$ 1,188</u>      | <u>\$ 936</u> |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

**LIMITED BRANDS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**1. Description of Business and Basis of Presentation**

***Description of Business***

Limited Brands, Inc. (the Company) operates in the highly competitive specialty retail business. The Company is a specialty retailer of women's intimate and other apparel, beauty and personal care products and accessories. The Company sells its merchandise through specialty retail stores in the United States and Canada, which are primarily mall-based, and through its websites, catalogue and other channels. The Company currently operates the following retail brands:

- Victoria's Secret
- Pink
- La Senza
- Bath & Body Works
- C. O. Bigelow
- The White Barn Candle Company
- Henri Bendel

***Fiscal Year***

The Company's fiscal year ends on the Saturday nearest to January 31. As used herein, "first quarter of 2010" and "first quarter of 2009" refers to the thirteen week periods ending May 1, 2010 and May 2, 2009, respectively.

***Basis of Consolidation***

The Consolidated Financial Statements include the accounts of the Company and its subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

The Company accounts for investments in unconsolidated entities where it exercises significant influence, but does not have control, using the equity method. Under the equity method of accounting, the Company recognizes its share of the investee net income or loss. Losses are only recognized to the extent the Company has positive carrying value related to the investee. Carrying values are only reduced below zero if the Company has an obligation to provide funding to the investee. The Company's share of net income or loss of unconsolidated entities from which the Company purchases merchandise or merchandise components is included in Cost of Goods Sold, Buying and Occupancy on the Consolidated Statements of Income. The Company's share of net income or loss of all other unconsolidated entities is included in Other Income (Expense) on the Consolidated Statements of Income. The Company's equity investments are required to be tested for impairment when it is determined there may be an other than temporary loss in value.

The Company has a 25% ownership interest in Express and Limited Stores. These investments are accounted for under the equity method of accounting. The Company eliminates in consolidation 25% of merchandise sourcing sales to Express and Limited Stores consistent with the Company's ownership percentage.

***Interim Financial Statements***

The Consolidated Financial Statements as of and for the quarter ended May 1, 2010 and May 2, 2009 are unaudited and are presented pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). These Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and Notes thereto contained in the Company's 2009 Annual Report on Form 10-K.

In the opinion of management, the accompanying Consolidated Financial Statements reflect all adjustments, which are of a normal recurring nature, necessary for a fair presentation of the results for the interim periods.

***Seasonality of Business***

Due to seasonal variations in the retail industry, the results of operations for any interim period are not necessarily indicative of the results expected for the full fiscal year.

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### **Concentration of Credit Risk**

The Company maintains cash and cash equivalents with various major financial institutions. Currently, the Company's investment portfolio is comprised of U.S. and Canadian government obligations, U.S. Treasury and AAA-rated money market funds, bank time deposits and highly-rated commercial paper.

The Company monitors the relative credit standing of financial institutions and other entities with whom the Company transacts and limits the amount of credit exposure with any one entity. The Company also monitors the creditworthiness of entities to which the Company grants credit terms in the normal course of business and counterparties to derivative instruments.

## **2. New Accounting Pronouncements**

### **Fair Value Measurements**

In January 2010, the Financial Accounting Standards Board issued Accounting Standard Update 2010-06, which amends ASC 820, *Fair Value Measurement and Disclosures*. This guidance requires new disclosures and provides amendments to clarify existing disclosures. The new requirements include disclosing transfers in and out of Levels 1 and 2 fair value measurements and the reasons for the transfers and further disaggregating activity in Level 3 fair value measurements. This guidance is effective for interim and annual reporting periods beginning after December 15, 2009, except for the new disclosures regarding the activity in Level 3 measurements, which are effective for fiscal years and interim periods beginning after December 15, 2010. The Company adopted this guidance for the fiscal period beginning January 31, 2010, except for the new disclosure regarding the activity in Level 3 measurements, which the Company will adopt for the fiscal period beginning January 30, 2011.

## **3. Earnings Per Share and Shareholders' Equity**

### **Earnings Per Share**

Earnings per basic share are computed based on the weighted-average number of outstanding common shares. Earnings per diluted share include the weighted-average effect of dilutive options and restricted stock on the weighted-average shares outstanding.

The following table provides shares utilized for the calculation of basic and diluted earnings per share for the first quarter of 2010 and 2009:

|   | First Quarter |            |
|---|---------------|------------|
|   | 2010          | 2009       |
|   | (in millions) |            |
| Weighted-average Common Shares:                 |               |            |
| Issued Shares (a)                               | 323           | 524        |
| Treasury Shares (a)                             | 0             | (203)      |
| <b>Basic Shares</b>                             | <u>323</u>    | <u>321</u> |
| Effect of Dilutive Options and Restricted Stock | <u>10</u>     | <u>2</u>   |
| <b>Diluted Shares</b>                           | <u>333</u>    | <u>323</u> |
| Anti-dilutive Options and Awards (b)            | 3             | 21         |

(a) In January 2010, the Company retired 201 million shares of its Treasury Stock.

(b) These options and awards were excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive.

### **Shareholders' Equity**

In March 2010, the Company's Board of Directors declared a special dividend of \$1 per share. The special dividend, totaling \$325 million, was distributed on April 19, 2010 to shareholders of record at the close of business on April 5, 2010. In accordance with the anti-dilutive provisions of the 1993 Stock Option and Performance Incentive Plan, the Company adjusted both the exercise price and the number of share-based awards outstanding as of the record date of the special dividend. The aggregate fair value, the aggregate intrinsic value and the ratio of the exercise price to the market price are approximately equal immediately before and after the adjustment, therefore, no compensation expense was recognized.

In March 2010, the Company's Board of Directors also approved a new share repurchase program of \$200 million and cancelled its previous \$250 million share repurchase program, which had \$31 million remaining. In the first quarter of 2010, the Company

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repurchased 85 thousand shares of common stock for \$2 million under the new program. Through May 28, 2010, the Company repurchased 361 thousand shares of common stock for \$9 million under the new program.

In January 2010, the Company retired 201 million shares of its Treasury Stock. The retirement resulted in a reduction of \$4.641 billion in Treasury Stock, \$101 million in the par value of Common Stock, \$1.545 billion in Paid-in Capital and \$2.995 billion in Retained Earnings. Beginning in 2010, the Company adopted a policy of issuing new shares to satisfy award exercises or conversions.

#### 4. Inventories

The following table provides details of inventories as of May 1, 2010, January 30, 2010 and May 2, 2009:

|  | <u>May 1,<br/>2010</u> | <u>January 30,<br/>2010</u><br>(in millions) | <u>May 2,<br/>2009</u> |
|--|------------------------|--|------------------------|
| Finished Goods Merchandise               | \$ 1,035               | \$ 973                                       | \$ 1,154               |
| Raw Materials and Merchandise Components | 63                     | 64   | 59                     |
| <b>Total Inventories</b>                 | <b><u>\$ 1,098</u></b> | <b><u>\$ 1,037</u></b>                       | <b><u>\$ 1,213</u></b> |

Inventories are principally valued at the lower of cost, as determined by the weighted-average cost method, or market.

#### 5. Property and Equipment, Net

The following table provides details of property and equipment, net as of May 1, 2010, January 30, 2010 and May 2, 2009:

|   | <u>May 1,<br/>2010</u> | <u>January 30,<br/>2010</u><br>(in millions) | <u>May 2,<br/>2009</u> |
|---|------------------------|--|------------------------|
| Property and Equipment, at Cost           | \$ 4,054               | \$ 4,058                                     | \$ 4,056               |
| Accumulated Depreciation and Amortization | (2,377)                | (2,335)                                      | (2,165)                |
| <b>Property and Equipment, Net</b>        | <b><u>\$ 1,677</u></b> | <b><u>\$ 1,723</u></b>                       | <b><u>\$ 1,891</u></b> |

Depreciation expense was \$95 million and \$93 million for the first quarter of 2010 and 2009, respectively.

#### 6. Goodwill, Trade Names and Other Intangible Assets, Net

##### *Goodwill*

The following table provides the rollforward of goodwill for the first quarter of 2010:

|                                  | <u>Victoria's<br/>Secret</u> | <u>Bath &amp;<br/>Body<br/>Works</u><br>(in millions) | <u>Total</u>           |
|----------------------------------|------------------------------|---|------------------------|
| Balance as of January 30, 2010   | \$ 814                       | \$ 628  | \$ 1,442               |
| Foreign Currency Translation     | 6                            | 0   | 6                      |
| <b>Balance as of May 1, 2010</b> | <b><u>\$ 820</u></b>         | <b><u>\$ 628</u></b>                                  | <b><u>\$ 1,448</u></b> |

The following table provides the rollforward of goodwill for the first quarter of 2009:

|                                  | <u>Victoria's<br/>Secret</u> | <u>Bath &amp;<br/>Body<br/>Works</u><br>(in millions) | <u>Total</u>           |
|----------------------------------|------------------------------|---|------------------------|
| Balance as of January 31, 2009   | \$ 798                       | \$ 628  | \$ 1,426               |
| Foreign Currency Translation     | 4                            | 0   | 4                      |
| <b>Balance as of May 2, 2009</b> | <b><u>\$ 802</u></b>         | <b><u>\$ 628</u></b>                                  | <b><u>\$ 1,430</u></b> |



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### **Intangible Assets – Indefinite Lives**

Intangible assets, not subject to amortization, represent the Victoria's Secret, Bath & Body Works and La Senza trade names. These assets totaled \$573 million as of May 1, 2010, \$566 million as of January 30, 2010 and \$554 million as of May 2, 2009. These intangible assets are included in Trade Names and Other Intangible Assets, Net on the Consolidated Balance Sheets.

### **Intangible Assets – Finite Lives**

The following table provides intangible assets with finite lives as of May 1, 2010, January 30, 2010 and May 2, 2009:

|   | <u>May 1,<br/>2010</u> | <u>January 30,<br/>2010</u><br>(in millions) | <u>May 2,<br/>2009</u> |
|---|------------------------|--|------------------------|
| Intellectual Property                           | \$ 41                  | \$ 41  | \$ 41                  |
| Trademarks/Brands                               | 19                     | 19   | 19                     |
| Licensing Agreements and Customer Relationships | 24                     | 23   | 21                     |
| Favorable Operating Leases                      | 19                     | 19   | 18                     |
| <b>Total</b>                                    | <b>103</b>             | <b>102</b>                                   | <b>99</b>              |
| Accumulated Amortization                        | (76)                   | (74)   | (68)                   |
| <b>Intangible Assets, Net</b>                   | <b>\$ 27</b>           | <b>\$ 28</b>                                 | <b>\$ 31</b>           |

Amortization expense was \$2 million and \$1 million for the first quarter of 2010 and 2009, respectively. Estimated future annual amortization expense will be approximately \$6 million for the remainder of 2010, \$7 million in 2011, \$5 million in 2012, \$4 million in 2013, \$3 million in 2014 and \$2 million in the aggregate thereafter.

## **7. Equity Investments and Other**

### **Express**

In July 2007, the Company completed the divestiture of 75% of its ownership interest in Express. In conjunction with the transaction, the Company and Express entered into transition services agreements whereby the Company provides support to Express in various operational areas including logistics, technology and merchandise sourcing. The terms of these transition services arrangements varied and ranged from 3 months to 3 years.

In October 2009, the Company entered into new agreements with Express whereby the Company will continue to provide logistics services and lease office space. These agreements are effective beginning in February 2010 and extend through April 2016 with certain renewal options. The Company also continues to provide sourcing services to Express.

The Company recognized merchandise sourcing revenue from Express of \$64 million and \$67 million in the first quarter of 2010 and 2009, respectively. These amounts are net of the elimination of 25% of the gross merchandise sourcing revenue consistent with the Company's ownership percentage. The Company's accounts receivable from Express for merchandise sourcing and other services provided in accordance with the terms and conditions of the transition services agreements totaled \$68 million as of May 1, 2010, \$80 million as of January 30, 2010 and \$74 million as of May 2, 2009.

In March 2010, Express completed a cash distribution to its owners and the Company received \$57 million. The Company's portion representing a return on capital is \$8 million and is included in Other Assets and Liabilities within the Operating Activities section of the 2010 Consolidated Statement of Cash Flows. The remaining portion representing a return of capital is \$49 million and is included in Return of Capital from Express within Investing Activities section of the 2010 Consolidated Statement of Cash Flows. The proceeds received from the cash distribution were in excess of the Company's carrying value of the investment in Express. As a result, the carrying value was reduced to zero as of the date of the cash distribution and a pre-tax gain of approximately \$49 million was recorded. The pre-tax gain is included in Other Income on the 2010 Consolidated Statement of Income. The Company's investment carrying value for Express was \$5 million as of May 1, 2010, \$5 million as of January 30, 2010 and zero as of May 2, 2009. These amounts are included in Other Assets on the Consolidated Balance Sheets.

### **Express Initial Public Offering (IPO)**

On May 13, 2010, Express completed an IPO. The Company's ownership interest was diluted as a result of the IPO. Additionally, the Company sold 1.3 million shares of its common stock in Express in the IPO. The Company will recognize a pre-tax gain of approximately \$50 million in the second quarter of 2010 as a result of the IPO and the sale of its shares. Subsequent to the IPO and sale of shares, the Company's ownership percentage in Express is approximately 18%. As a result, the Company is currently evaluating whether to continue to account for its investment in Express under the equity method or, alternatively, as an available for sale investment.

### **Limited Stores**

In August 2007, the Company completed the divestiture of 75% of its ownership interest in Limited Stores. In conjunction with the transaction, the Company and Limited Stores entered into transition services agreements whereby the Company provides support to Limited Stores in various operational areas including logistics, technology and merchandise sourcing. The terms of these transition services arrangements vary and range from 3 months to 3 years. The Company recognized merchandise sourcing revenue from Limited Stores of \$15 million and \$14 million in the first quarter of 2010 and 2009, respectively. These amounts are net of the elimination of 25% of the gross merchandise sourcing revenue consistent with the Company's ownership percentage. The Company's accounts receivable from Limited Stores for merchandise sourcing and other services provided in accordance with the terms and conditions of the transition services agreements totaled \$8 million as of May 1, 2010, \$10 million as of January 30, 2010 and \$11 million as of May 2, 2009.

In February 2010, Limited Stores completed a cash distribution to its owners and the Company received \$7 million. The proceeds received from the cash dividend reduced the Company's carrying value of the investment in Limited Stores. The distribution represented a return of capital and is included in Return of Capital from Limited Stores within the Investing Activities section on the 2010 Consolidated Statement of Cash Flows. The Company's investment carrying value for Limited Stores was \$12 million as of May 1, 2010, \$13 million as of January 30, 2010 and \$12 million as of May 2, 2009. These amounts are included in Other Assets on the Consolidated Balance Sheets.

### **Easton Investment**

The Company has land and other investments in Easton, a 1,300 acre planned community in Columbus, Ohio that integrates office, hotel, retail, residential and recreational space. These investments, at cost, totaled \$66 million as of May 1, 2010, \$66 million as of January 30, 2010 and \$63 million as of May 2, 2009 and are recorded in Other Assets on the Consolidated Balance Sheets.

Included in the Company's Easton investments is an equity interest in Easton Town Center, LLC ("ETC"), an entity that owns and has developed a commercial entertainment and shopping center. The Company's investment in ETC is accounted for using the equity method of accounting. The Company has a majority financial interest in ETC, but another unaffiliated member manages ETC. Certain significant decisions regarding ETC require the consent of unaffiliated members in addition to the Company.

## **8. Income Taxes**

The provision for income taxes is based on the current estimate of the annual effective tax rate and is adjusted as necessary for quarterly events. The Company's quarterly effective tax rate does not reflect a benefit associated with losses related to certain foreign subsidiaries. The Company's effective tax rate has historically reflected and continues to reflect a provision related to the undistributed earnings of foreign affiliates, but the taxes are not paid until the earnings are deemed repatriated to the United States. The Company has recorded a deferred tax liability for those undistributed earnings. However, no such deferred tax liability is recorded on the foreign earnings of foreign affiliates for which the tax basis is greater than the carrying value.

For the first quarter of 2010, the Company's effective tax rate was 39.8% as compared to 19.5% in the first quarter of 2009. The first quarter 2009 tax rate was lower due to favorable resolution of certain tax matters.

Income taxes paid were approximately \$169 million and \$74 million for the first quarter of 2010 and 2009, respectively. The current income tax liability included net current deferred tax liabilities of \$2 million as of May 1, 2010, January 30, 2010 and May 2, 2009.

**9. Long-term Debt**

The following table provides the Company's long-term debt balance as of May 1, 2010, January 30, 2010 and May 2, 2009:

|   | <u>May 1,<br/>2010</u> | <u>January 30,<br/>2010<br/>(in millions)</u> | <u>May 2,<br/>2009</u> |
|---|------------------------|---|------------------------|
| <b>Senior Secured Debt</b>  |                        |   |                        |
| Term Loan due August 2012   | \$ 0                   | \$ 200  | \$ 750                 |
| 5.30% Mortgage due August 2010  | <u>2</u>               | <u>2</u>                                      | <u>2</u>               |
| <b>Total Senior Secured Debt</b>  | <b>2</b>               | <b>202</b>                                    | <b>752</b>             |
| <b>Senior Unsecured Debt with Subsidiary Guarantee</b>  |                        |   |                        |
| \$500 million, 8.50% Fixed Interest Rate Notes due June 2019, Less Unamortized Discount       | 485                    | 485   | 0                      |
| <b>Senior Unsecured Debt</b>  |                        |   |                        |
| \$700 million, 6.90% Fixed Interest Rate Notes due July 2017, Less Unamortized Discount       | 699                    | 699   | 698                    |
| \$500 million, 5.25% Fixed Interest Rate Notes due November 2014, Less Unamortized Discount   | 499                    | 499   | 499                    |
| \$350 million, 6.95% Fixed Interest Rate Debentures due March 2033, Less Unamortized Discount | 350                    | 350   | 350                    |
| \$300 million, 7.60% Fixed Interest Rate Notes due July 2037, Less Unamortized Discount       | 299                    | 299   | 299                    |
| 6.125% Fixed Interest Rate Notes due December 2012, Less Unamortized Discount (a)             | <u>191</u>             | <u>191</u>                                    | <u>299</u>             |
| <b>Total Senior Unsecured Debt</b>  | <b>2,038</b>           | <b>2,038</b>                                  | <b>2,145</b>           |
| <b>Total</b>  | <b>2,525</b>           | <b>2,725</b>                                  | <b>2,897</b>           |
| Current Portion of Long-term Debt   | <u>(2)</u>             | <u>(2)</u>                                    | <u>0</u>               |
| <b>Total Long-term Debt, Net of Current Portion</b>   | <b><u>\$2,523</u></b>  | <b><u>\$ 2,723</u></b>                        | <b><u>\$2,897</u></b>  |

(a) The principal balance outstanding was \$191 million as of May 1, 2010, \$191 million as of January 30, 2010 and \$300 million as of May 2, 2009.

**Issuance of Notes**

In June 2009, the Company issued \$500 million of 8.50% notes due in June 2019 ("2019 Notes"). The obligation to pay principal and interest on these notes is jointly and severally guaranteed on a full and unconditional basis by certain of the Company's wholly-owned subsidiaries (the "guarantors"). The net proceeds from the issuance were \$473 million, which included an issuance discount of \$16 million and transaction costs of \$11 million. These transaction costs are being amortized through the maturity date of June 2019 and are included within Other Assets on the May 1, 2010 and January 31, 2010 Consolidated Balance Sheets.

Subsequent to May 1, 2010, the Company issued \$400 million of 7.00% notes due in May 2020 ("2020 Notes") utilizing an existing shelf registration under which up to \$1 billion of debt securities, common and preferred stock and other securities could be issued. The 2020 Notes are jointly and severally guaranteed on a full and unconditional basis by the guarantors. The net proceeds from the issuance were \$389 million, which included transaction costs of \$11 million. These transaction costs will be amortized through the maturity date of May 2020 and will be included within Other Assets on the Consolidated Balance Sheet.

**Repurchase of Notes**

In June 2009, the Company repurchased \$5 million of the \$300 million notes due in December 2012 ("2012 Notes") through open market transactions. In August 2009, the Company repurchased \$103 million of the 2012 Notes through a tender offer for \$101 million. The gain on extinguishment of this debt of \$2 million is included in Other Income on the third quarter 2009 Consolidated Statement of Income.

Subsequent to May 1, 2010, the Company used a portion of the proceeds from the 2020 Notes to repurchase \$134 million of the Company's 2012 Notes for \$144 million. The Company used the remaining portion of the proceeds from the 2020 Notes to repurchase \$266 million of the Company's \$500 million notes due in November 2014 for \$277 million. The Company will recognize a loss on extinguishment of debt of approximately \$25 million in the second quarter of 2010.

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### ***Credit Facility and Term Loan***

2009

On February 19, 2009, the Company amended its \$1 billion unsecured revolving credit facility expiring in August 2012 (the “5-Year Facility”), amended its Term Loan for \$750 million maturing in August 2012 and canceled its \$300 million, 364-day unsecured revolving credit facility. The Company incurred fees related to the amendment of the 5-Year Facility and the Term Loan of \$19 million. The fees associated with the 5-Year Facility amendment of \$11 million were capitalized. This cost is being amortized over the remaining term of the 5-Year Facility and is included within Other Assets on the Consolidated Balance Sheet. The fees associated with the Term Loan amendment of \$8 million were expensed in addition to unamortized fees related to the original agreement of \$2 million. These charges are included within Interest Expense on the 2009 Consolidated Statement of Income.

The Company prepaid \$550 million of the Term Loan throughout 2009.

2010

In March 2010, the Company prepaid the remaining \$200 million of the Term Loan with cash on hand and also entered into an amendment and restatement (the “Amendment”) of its 5-Year Facility. The Amendment establishes two classes of loans under the 5-Year Facility: Class A loans to be made by lenders who consent to the Amendment and Class B loans to be made by non-consenting lenders. The Amendment extends the termination date of the 5-Year Facility from August 3, 2012 to August 1, 2014 on Class A loans. The Amendment also reduces the aggregate amount of the commitments of the lenders under the 5-Year Facility from \$1 billion to \$927 million. The loan commitments are \$800 million and \$127 million for Class A and Class B, respectively. The Company is permitted to borrow and prepay separately under either class of loans.

Additionally, the Amendment modifies the covenants limiting investments and restricted payments to provide that investments and restricted payments may be made, without limitation on amount, if (a) at the time of and after giving effect to such investment or restricted payment the ratio of consolidated debt to consolidated EBITDA for the most recent four-quarter period is less than 3.0 to 1.0 and (b) no default or event of default exists. The Company was in compliance with all of its covenant requirements as of May 1, 2010.

The Company incurred fees related to the amendment of the 5-Year Facility of \$13 million which were capitalized and will be amortized over the remaining term of the 5-Year Facility.

The 5-Year Facility has several interest rate options, which are based in part on the Company’s long-term credit ratings. Fees payable under the 5-Year Facility are based on the Company’s long-term credit ratings and are currently 0.75% of the committed and unutilized amounts per year and 3.50% on any outstanding borrowings or letters of credit. As of May 1, 2010, there were no borrowings outstanding under the 5-Year Facility.

### ***Letters of Credit***

The 5-Year Facility supports the Company’s letter of credit program. The Company has \$80 million of outstanding letters of credit as of May 1, 2010 that reduce its remaining availability under its amended credit agreements.

### ***Participating Interest Rate Swap Arrangements***

In January 2008, the Company entered into participating interest rate swap arrangements designated as cash flow hedges to mitigate exposure to interest rate fluctuations related to the Term Loan. In March 2010, the Company terminated the remaining portion of the participating interest rate swap arrangement totaling \$200 million in conjunction with the remaining \$200 million Term Loan prepayment. For additional information, see Note 10, “Derivative Instruments.”

## **10. Derivative Instruments**

### ***Foreign Exchange Risk***

In January 2007, the Company entered into a series of cross-currency swaps related to approximately \$470 million of Canadian dollar denominated intercompany loans. These cross-currency swaps mitigate the exposure to fluctuations in the U.S. dollar-Canadian dollar exchange rate related to the Company’s La Senza operations. The cross-currency swaps require the periodic exchange of fixed rate Canadian dollar interest payments for fixed rate U.S. dollar interest payments as well as exchange of Canadian dollar and U.S. dollar principal payments upon maturity. The cross-currency swaps mature between 2015 and 2018 at the same time as the related loans and are designated as cash flow hedges of foreign currency exchange risk. Changes in the U.S. dollar-Canadian dollar exchange rate and the related swap settlements result in reclassification of amounts from accumulated other comprehensive income (loss) to earnings to completely offset foreign currency transaction gains and losses recognized on the intercompany loans.

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The following table provides a summary of the fair value and balance sheet classification of the derivative financial instruments designated as foreign exchange cash flow hedges as of May 1, 2010, January 30, 2010, and May 2, 2009:

|                             | <u>May 1,<br/>2010</u> | <u>January 30,<br/>2010</u><br>(in millions) | <u>May 2,<br/>2009</u> |
|-----------------------------|------------------------|--|------------------------|
| Other Assets                | \$ 0                   | \$ 0   | \$ 7                   |
| Other Long-term Liabilities | 47                     | 34   | 0                      |

The following table provides a summary of the pre-tax financial statement effect of the gains and losses on the Company's derivative instruments designated as foreign exchange cash flow hedges for 2010 and 2009:

|   | <u>Location</u>                   | <u>First Quarter</u><br><u>2010</u> <u>2009</u><br>(in millions) |        |
|---|-----------------------------------|--|--------|
| Gain (Loss) Recognized in Other Comprehensive Income (Loss)                                       | Other Comprehensive Income (Loss) | \$(13)   | \$(19) |
| (Gain) Loss Reclassified from Accumulated Other Comprehensive Income (Loss) into Other Income (a) | Other Income                      | 23   | 14     |

(a) Represents reclassification of amounts from accumulated other comprehensive income (loss) to earnings to completely offset foreign currency transaction gains and losses recognized on the intercompany loans. No ineffectiveness was associated with these foreign exchange cash flow hedges.

### **Interest Rate Risk**

#### **Interest Rate Designated Cash Flow Hedges**

In January 2008, the Company entered into participating interest rate swap arrangements to mitigate exposure to interest rate fluctuations related to the Term Loan. The participating interest rate swap arrangements effectively convert the Term Loan to a fixed interest rate while still allowing the Company to partially benefit from declines in short-term interest rates. The swap arrangements were designated as cash flow hedges of interest rate risk and expired in 2012, at the same time as the related debt. Amounts are reclassified from accumulated other comprehensive income (loss) to earnings as interest expense is recognized on the Term Loan.

In June 2009, the Company prepaid \$392 million of the Term Loan. In conjunction with the Term Loan prepayment, the Company de-designated portions of the participating interest rate swap arrangements totaling \$392 million. As a result, hedge accounting was discontinued prospectively on the de-designated portions of the arrangements. Immediately following de-designation, the Company terminated \$292 million of the arrangements. To offset the impact of the remaining \$100 million portion of the de-designated arrangements, the Company entered into a non-designated derivative instrument.

In December 2009, the Company prepaid an additional \$158 million of the Term Loan. In conjunction with the Term Loan prepayment, the Company terminated an equal portion of the participating interest rate swap arrangements which resulted in a realized loss of \$8 million in the fourth quarter of 2009. This realized loss was expensed as there are no future cash flows associated with these terminated swap arrangements.

In March 2010, the Company prepaid the remaining \$200 million of the Term Loan. In conjunction with the Term Loan prepayment, the Company terminated the remaining portion of the participating interest rate swap arrangements totaling \$200 million resulting in a realized loss of \$10 million. This realized loss was expensed as there are no future cash flows associated with these terminated swap arrangements. This realized loss was recognized in Interest Expense on the 2010 Consolidated Statement of Income.

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The following table provides a summary of the fair value and balance sheet classification of the derivative financial instruments designated as interest rate cash flow hedges as of May 1, 2010, January 30, 2010, and May 2, 2009:

|                             | <u>May 1,<br/>2010</u> | <u>January 30,<br/>2010</u><br>(in millions) | <u>May 2,<br/>2009</u> |
|-----------------------------|------------------------|--|------------------------|
| Other Long-term Liabilities | \$ 0                   | \$ 10  | \$ 35                  |

The following table provides a summary of the pre-tax financial statement effect of gains and losses on the Company's derivative financial instruments designated as interest rate cash flow hedges for 2010 and 2009:

|  | <u>Location</u>                   | <u>First Quarter</u><br><u>2010</u> <u>2009</u><br>(in millions) |        |
|--|-----------------------------------|--|--------|
| Gain (Loss) Recognized in Other Comprehensive Income (Loss)                                    | Other Comprehensive Income (Loss) | \$ 0   | \$ (6) |
| Loss Reclassified from Accumulated Other Comprehensive Income (Loss) into Interest Expense (a) | Interest Expense                  | 11   | 4      |

- (a) Represents reclassification of amounts from accumulated other comprehensive income (loss) to earnings as interest expense is recognized on the Term Loan. No ineffectiveness is associated with these interest rate cash flow hedges.

### 11. Fair Value Measurements

The following table provides a summary of the carrying value and fair value of long-term debt as of May 1, 2010, January 30, 2010, and May 2, 2009:

|                | <u>May 1,<br/>2010</u> | <u>January 30,<br/>2010</u><br>(in millions) | <u>May 2,<br/>2009</u> |
|----------------|------------------------|--|------------------------|
| Carrying Value | \$2,525                | \$ 2,725                                     | \$2,897                |
| Fair Value (a) | 2,604                  | 2,690  | 2,426                  |

- (a) The estimated fair value of the Company's publicly traded debt is based on quoted market prices. The estimated fair value of the Term Loan is equal to its carrying value. The estimates presented are not necessarily indicative of the amounts that the Company could realize in a current market exchange.

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The following table provides a summary of assets and liabilities measured in the financial statements at fair value on a recurring basis as of May 1, 2010, January 30, 2010 and May 2, 2009:

|   | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
|---|----------------|----------------|----------------|--------------|
|   | (in millions)  |                |                |              |
| <b>As of May 1, 2010</b>                  |                |                |                |              |
| Assets:                                   |                |                |                |              |
| Cash and Cash Equivalents                 | \$ 1,188       | \$ 0           | \$ 0           | \$ 1,188     |
| Liabilities:                              |                |                |                |              |
| Cross-currency Cash Flow Hedges           | 0              | 47             | 0              | 47           |
| Lease Guarantees                          | 0              | 0              | 8              | 8            |
| <b>As of January 30, 2010</b>             |                |                |                |              |
| Assets:                                   |                |                |                |              |
| Cash and Cash Equivalents                 | \$ 1,804       | \$ 0           | \$ 0           | \$ 1,804     |
| Liabilities:                              |                |                |                |              |
| Cross-currency Cash Flow Hedges           | 0              | 34             | 0              | 34           |
| Interest Rate Designated Cash Flow Hedges | 0              | 10             | 0              | 10           |
| Lease Guarantees                          | 0              | 0              | 9              | 9            |
| <b>As of May 2, 2009</b>                  |                |                |                |              |
| Assets:                                   |                |                |                |              |
| Cash and Cash Equivalents                 | \$ 936         | \$ 0           | \$ 0           | \$ 936       |
| Cross-currency Cash Flow Hedges           | 0              | 7              | 0              | 7            |
| Liabilities:                              |                |                |                |              |
| Interest Rate Designated Cash Flow Hedges | 0              | 35             | 0              | 35           |
| Lease Guarantees                          | 0              | 0              | 15             | 15           |

The Company's Level 2 fair value measurements are measured using market approach valuation techniques. The primary inputs to these techniques include benchmark interest rates and foreign currency exchange rates, as applicable to the underlying instruments.

The Company's Level 3 fair value measurements are measured using income approach valuation techniques. The primary inputs to these techniques include the Company's assessment of the risk of default on guaranteed leases and discount rates.

Management believes that the carrying values of accounts receivable, accounts payable and accrued expenses approximate fair value because of their short maturity.

The following table provides a reconciliation of the Company's lease guarantees measured at fair value on a recurring basis using unobservable inputs (Level 3) for 2010 and 2009:

|   | <u>First Quarter</u> |              |
|---|----------------------|--------------|
|   | <u>2010</u>          | <u>2009</u>  |
|   | (in millions)        |              |
| Beginning Balance                                   | \$ 9                 | \$ 15        |
| Change in Estimated Fair Value Reported in Earnings | (1)                  | 0            |
| Ending Balance                                      | <u>\$ 8</u>          | <u>\$ 15</u> |

The Company's lease guarantees include minimum rent and additional payments covering taxes, common area costs and certain other expenses and relate to leases that commenced prior to the disposition of certain businesses. The fair value of these lease guarantees is impacted by economic conditions, probability of rent obligation payments, period of obligation as well as the discount rate utilized. For additional information, see Note 13, "Commitments and Contingencies."

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### 12. Comprehensive Income (Loss)

The following table provides detail for other comprehensive income for first quarter 2010 and 2009:

|  | First Quarter |             |
|--|---------------|-------------|
|  | 2010          | 2009        |
|  | (in millions) |             |
| Net Income                                       | \$ 113        | \$ 3        |
| Other Comprehensive Income (Loss):               |               |             |
| Foreign Currency Translation                     | (2)           | 0           |
| Unrealized (Loss) Gain on Cash Flow Hedges       | (13)          | (25)        |
| Reclassification of Cash Flow Hedges to Earnings | 34            | 18          |
| Income Tax Benefit (Provision) (a)               | (4)           | 13          |
| <b>Total Comprehensive Income</b>                | <b>\$ 128</b> | <b>\$ 9</b> |

(a) The income tax benefit (provision) primarily relates to the interest rate designated cash flow hedges.

The following table provides additional detail regarding the composition of accumulated other comprehensive income (loss) as of May 1, 2010, January 30, 2010 and May 2, 2009:

|  | May 1,<br>2010 | January 30,<br>2010<br>(in millions) | May 2,<br>2009 |
|--|----------------|--------------------------------------|----------------|
| Foreign Currency Translation                               | \$ (8)         | \$ (6)                               | \$ (4)         |
| Cash Flow Hedges   | 7              | (9)                                  | (18)           |
| <b>Total Accumulated Other Comprehensive Income (Loss)</b> | <b>\$ (1)</b>  | <b>\$ (15)</b>                       | <b>\$ (22)</b> |

### 13. Commitments and Contingencies

The Company is subject to various claims and contingencies related to lawsuits, taxes, insurance, regulatory and other matters arising out of the normal course of business. Actions filed against the Company from time to time include commercial, tort, intellectual property, customer, employment, data privacy, securities and other claims, including purported class action lawsuits. Management believes that the ultimate liability arising from such claims and contingencies, if any, is not likely to have a material adverse effect on the Company's results of operations, financial condition or cash flows.

On November 6, 2009, a class action (International Brotherhood of Electrical Workers Local 697 Pension Fund v. Limited Brands, Inc. et al.) was filed against the Company and certain of its officers in the United States District Court for the Southern District of Ohio on behalf of a purported class of all persons who purchased or acquired shares of Limited Brands common stock between August 22, 2007 and February 28, 2008. The Company believes the complaint is without merit and that the Company has substantial factual and legal defenses to the claims at issue. The Company intends to vigorously defend against this action. The Company cannot reasonably estimate the possible loss or range of loss that may result from this lawsuit.

#### **Guarantees**

In connection with the disposition of certain businesses, the Company has remaining guarantees of approximately \$130 million related to lease payments of Express, Limited Stores, Abercrombie & Fitch, Dick's Sporting Goods (formerly Galyan's), Lane Bryant, New York & Company and Anne.x under the current terms of noncancelable leases expiring at various dates through 2017. These guarantees include minimum rent and additional payments covering taxes, common area costs and certain other expenses and relate to leases that commenced prior to the disposition of the businesses. In certain instances, the Company's guarantee may remain in effect if the term of a lease is extended.

In April 2008, the Company received an irrevocable standby letter of credit from Express of \$34 million issued by a third-party bank to mitigate a portion of the Company's contingent liability for guaranteed future lease payments of Express. The Company can draw from the irrevocable standby letter of credit if Express were to default on any of the guaranteed leases. The irrevocable standby letter of credit is reduced through the November 1, 2010 expiration date consistent with the overall reduction in guaranteed lease payments. The outstanding balance of the irrevocable standby letter of credit from Express was \$3 million as of May 1, 2010, \$6 million as of January 30, 2010 and \$15 million as of May 2, 2009.

The Company's guarantees related to Express, Limited Stores and New York & Company require fair value accounting in accordance with U.S. GAAP in effect at the time of these divestitures. The guaranteed lease payments related to Express (net of the irrevocable



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standby letter of credit), Limited Stores and New York & Company totaled \$80 million as of May 1, 2010, \$84 million as of January 30, 2010 and \$97 million as of May 2, 2009. The estimated fair value of these guarantee obligations was \$8 million as of May 1, 2010, \$9 million as of January 30, 2010 and \$15 million as of May 2, 2009, and is included in Other Long-term Liabilities on the Consolidated Balance Sheets.

The Company's guarantees related to Abercrombie & Fitch, Dick's Sporting Goods (formerly Galyan's), Lane Bryant and Anne.x are not subject to fair value accounting, but require that a loss be accrued when probable and reasonably estimable based on U.S. GAAP in effect at the time of these divestitures. The Company had no liability recorded with respect to any of the guarantee obligations as it concluded that payments under these guarantees were not probable as of May 1, 2010, January 30, 2010 and May 2, 2009.

### **14. Retirement Benefits**

The Company sponsors a tax-qualified defined contribution retirement plan and a non-qualified supplemental retirement plan for substantially all of its associates within the United States of America. Participation in the tax-qualified plan is available to associates who meet certain age and service requirements. Participation in the non-qualified plan is made available to associates who meet certain age, service, job level and compensation requirements.

The qualified plan permits participating associates to elect contributions up to the maximum limits allowable under the Internal Revenue Code. The Company matches associate contributions according to a predetermined formula and contributes additional amounts based on a percentage of the associates' eligible annual compensation and years of service. Associate contributions and Company matching contributions vest immediately. Additional Company contributions and the related investment earnings are subject to vesting based on years of service. Total expense recognized related to the qualified plan was \$13 million and \$11 million for the first quarter of 2010 and 2009, respectively.

The non-qualified plan is an unfunded plan which provides benefits beyond the Internal Revenue Code limits for qualified defined contribution plans. The plan permits participating associates to elect contributions up to a maximum percentage of eligible compensation. The Company matches associate contributions according to a predetermined formula and contributes additional amounts based on a percentage of the associates' eligible compensation and years of service. The plan also permits participating associates to defer additional compensation up to a maximum amount which the Company does not match. Associates' accounts are credited with interest using a rate determined by the Company. Associate contributions and the related interest vest immediately. Company contributions, along with related interest, are subject to vesting based on years of service. Associates may elect in-service distributions for the unmatched additional deferred compensation component only. The remaining vested portion of associates' accounts in the plan will be distributed upon termination of employment in either a lump sum or in equal annual installments over a specified period of up to 10 years. Total expense recognized related to the non-qualified plan was \$6 million and \$5 million for the first quarter of 2010 and 2009, respectively.

### **15. Segment Information**

The Company has two reportable segments: Victoria's Secret and Bath & Body Works.

The Victoria's Secret segment sells women's intimate and other apparel, personal care and beauty products and accessories under the Victoria's Secret, Pink and La Senza brand names. Victoria's Secret merchandise is sold through retail stores, its website, [www.VictoriasSecret.com](http://www.VictoriasSecret.com), and its catalogue. Through its website and catalogue, certain Victoria's Secret's merchandise may be purchased worldwide. La Senza sells merchandise through retail stores located throughout Canada and licensed stores in 49 other countries. La Senza products may also be purchased through its website, [www.LaSenza.com](http://www.LaSenza.com).

The Bath & Body Works segment sells personal care, beauty and home fragrance products under the Bath & Body Works, C.O. Bigelow, White Barn Candle Company and other brand names. Bath & Body Works merchandise is sold at retail stores and through its website, [www.bathandbodyworks.com](http://www.bathandbodyworks.com).

Other consists of the following:

- Henri Bendel, operator of eleven specialty stores, which features accessories and personal care products;
- Mast, an apparel merchandise sourcing and production function serving Victoria's Secret, La Senza and third-party customers;
- Beauty Avenues, a personal care sourcing and production function serving Victoria's Secret, La Senza and Bath & Body Works;
- International retail and wholesale operations (excluding La Senza), which include the Company's Bath & Body Works and Victoria's Secret Pink stores in Canada; and
- Corporate functions including non-core real estate, equity investments and other governance functions such as treasury and tax.

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The following table provides the Company's segment information for first quarter 2010 and 2009:

|                         | <u>Victoria's<br/>Secret</u> | <u>Bath &amp;<br/>Body<br/>Works</u><br>(in millions) | <u>Other</u> | <u>Total</u> |
|-------------------------|------------------------------|---|--------------|--------------|
| <b>2010</b>             |                              |   |              |              |
| Net Sales               | \$ 1,264                     | \$ 430  | \$238        | \$1,932      |
| Operating Income (Loss) | 167                          | 38  | (20)         | 185          |
| <b>2009</b>             |                              |   |              |              |
| Net Sales               | \$ 1,125                     | \$ 402  | \$198        | \$1,725      |
| Operating Income (Loss) | 87                           | 4   | (26)         | 65           |

The Company's international sales, including La Senza, Bath & Body Works Canada, Victoria's Secret Pink Canada and direct sales shipped internationally, totaled \$146 million and \$113 million for first quarter of 2010 and 2009, respectively.

### **16. Subsequent Events**

In May 2010, the Company issued \$400 million of notes due in May 2020 utilizing an existing shelf registration. The Company used the proceeds from these notes to repurchase \$134 million of its 2012 notes and \$266 million of its 2014 notes. For additional information, see Note 9, "Long-term Debt."

On May 13, 2010, Express, an equity method investee, completed an initial public offering. For additional information, see Note 7, "Equity Investments and Other."

### **17. Supplemental Guarantor Financial Information**

The Company's 8.50% notes due in June 2019 and the Company's 7.00% notes due in May 2020, which were issued subsequent to May 1, 2010, are jointly and severally guaranteed on a full and unconditional basis by certain of the Company's wholly-owned subsidiaries. The Company is a holding company and its most significant assets are the stock of its subsidiaries. The guarantors represent (a) substantially all of the sales of the Company's domestic subsidiaries, (b) more than 90% of the assets owned by the Company's domestic subsidiaries, other than real property, certain other assets and intercompany investments and balances and (c) more than 95% of the accounts receivable and inventory directly owned by the Company's domestic subsidiaries.

The following supplemental financial information sets forth for the Company and its guarantor and non-guarantor subsidiaries: the Condensed Consolidating Balance Sheets as of May 1, 2010, January 30, 2010 and May 2, 2009 and the Condensed Consolidating Statements of Income and Cash Flows for the periods ended May 1, 2010 and May 2, 2009.

**LIMITED BRANDS, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
**(in millions)**  
**(Unaudited)**

|   | May 1, 2010             |                           |                               |                    |   |
|---|-------------------------|---------------------------|-------------------------------|--------------------|---|
|   | Limited<br>Brands, Inc. | Guarantor<br>Subsidiaries | Non-guarantor<br>Subsidiaries | Eliminations       | Consolidated<br>Limited<br>Brands, Inc. |
| <b>ASSETS</b>   |                         |                           |                               |                    |   |
| Current Assets:   |                         |                           |                               |                    |   |
| Cash and Cash Equivalents                                       | \$ 0                    | \$ 767                    | \$ 421                        | \$ 0               | \$ 1,188                                |
| Accounts Receivable, Net  | 1                       | 162                       | 36                            | 0                  | 199                                     |
| Inventories   | 0                       | 945                       | 153                           | 0                  | 1,098                                   |
| Deferred Income Taxes   | 0                       | 35                        | (3)                           | 0                  | 32                                      |
| Other   | 0                       | 113                       | 57                            | 0                  | 170                                     |
| Total Current Assets  | 1                       | 2,022                     | 664                           | 0                  | 2,687                                   |
| Property and Equipment, Net                                     | 0                       | 1,020                     | 657                           | 0                  | 1,677                                   |
| Goodwill  | 0                       | 1,318                     | 130                           | 0                  | 1,448                                   |
| Trade Names and Other Intangible Assets, Net                    | 0                       | 419                       | 181                           | 0                  | 600                                     |
| Net Investments in and Advances to/from Consolidated Affiliates | 11,928                  | 12,485                    | 6,302                         | (30,715)           | 0                                       |
| Other Assets  | 51                      | 89                        | 744                           | (704)              | 180                                     |
| Total Assets  | <u>\$ 11,980</u>        | <u>\$ 17,353</u>          | <u>\$ 8,678</u>               | <u>\$ (31,419)</u> | <u>\$ 6,592</u>                         |
| <b>LIABILITIES AND EQUITY</b>                                   |                         |                           |                               |                    |   |
| Current Liabilities:  |                         |                           |                               |                    |   |
| Accounts Payable  | \$ 0                    | \$ 318                    | \$ 167                        | \$ 0               | \$ 485                                  |
| Accrued Expenses and Other                                      | 63                      | 305                       | 264                           | 0                  | 632                                     |
| Income Taxes  | (2)                     | 23                        | (3)                           | 0                  | 18                                      |
| Total Current Liabilities                                       | 61                      | 646                       | 428                           | 0                  | 1,135                                   |
| Deferred Income Taxes   | (9)                     | 37                        | 212                           | 0                  | 240                                     |
| Long-term Debt  | 2,523                   | 608                       | 82                            | (690)              | 2,523                                   |
| Other Long-term Liabilities                                     | 14                      | 538                       | 179                           | (14)               | 717                                     |
| Total Equity  | 9,391                   | 15,524                    | 7,777                         | (30,715)           | 1,977                                   |
| Total Liabilities and Equity                                    | <u>\$ 11,980</u>        | <u>\$ 17,353</u>          | <u>\$ 8,678</u>               | <u>\$ (31,419)</u> | <u>\$ 6,592</u>                         |

**LIMITED BRANDS, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
(in millions)

|   | January 30, 2010        |                           |                               |                    |   |
|---|-------------------------|---------------------------|-------------------------------|--------------------|---|
|   | Limited<br>Brands, Inc. | Guarantor<br>Subsidiaries | Non-guarantor<br>Subsidiaries | Eliminations       | Consolidated<br>Limited<br>Brands, Inc. |
| <b>ASSETS</b>   |                         |                           |                               |                    |   |
| Current Assets:   |                         |                           |                               |                    |   |
| Cash and Cash Equivalents                                       | \$ 0                    | \$ 1,441                  | \$ 363                        | \$ 0               | \$ 1,804                                |
| Accounts Receivable, Net  | 0                       | 191                       | 28                            | 0                  | 219                                     |
| Inventories   | 0                       | 883                       | 154                           | 0                  | 1,037                                   |
| Deferred Income Taxes   | 0                       | 34                        | (4)                           | 0                  | 30                                      |
| Other   | 0                       | 107                       | 54                            | (1)                | 160                                     |
| Total Current Assets  | 0                       | 2,656                     | 595                           | (1)                | 3,250                                   |
| Property and Equipment, Net                                     | 0                       | 1,049                     | 674                           | 0                  | 1,723                                   |
| Goodwill  | 0                       | 1,318                     | 124                           | 0                  | 1,442                                   |
| Trade Names and Other Intangible Assets, Net                    | 0                       | 420                       | 174                           | 0                  | 594                                     |
| Net Investments in and Advances to/from Consolidated Affiliates | 12,746                  | 11,997                    | 6,511                         | (31,254)           | 0                                       |
| Other Assets  | 38                      | 60                        | 771                           | (705)              | 164                                     |
| Total Assets  | <u>\$ 12,784</u>        | <u>\$ 17,500</u>          | <u>\$ 8,849</u>               | <u>\$ (31,960)</u> | <u>\$ 7,173</u>                         |
| <b>LIABILITIES AND EQUITY</b>                                   |                         |                           |                               |                    |   |
| Current Liabilities:  |                         |                           |                               |                    |   |
| Accounts Payable  | \$ 0                    | \$ 309                    | \$ 179                        | \$ 0               | \$ 488                                  |
| Accrued Expenses and Other                                      | 30                      | 389                       | 274                           | 0                  | 693                                     |
| Income Taxes  | 4                       | 121                       | 16                            | 0                  | 141                                     |
| Total Current Liabilities                                       | 34                      | 819                       | 469                           | 0                  | 1,322                                   |
| Deferred Income Taxes   | (9)                     | 30                        | 192                           | 0                  | 213                                     |
| Long-term Debt  | 2,723                   | 608                       | 81                            | (689)              | 2,723                                   |
| Other Long-term Liabilities                                     | 25                      | 551                       | 170                           | (15)               | 731                                     |
| Total Equity  | 10,011                  | 15,492                    | 7,937                         | (31,256)           | 2,184                                   |
| Total Liabilities and Equity                                    | <u>\$ 12,784</u>        | <u>\$ 17,500</u>          | <u>\$ 8,849</u>               | <u>\$ (31,960)</u> | <u>\$ 7,173</u>                         |

**LIMITED BRANDS, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
(in millions)  
(Unaudited)

|   | May 2, 2009             |                           |                               |                    |   |
|---|-------------------------|---------------------------|-------------------------------|--------------------|---|
|   | Limited<br>Brands, Inc. | Guarantor<br>Subsidiaries | Non-guarantor<br>Subsidiaries | Eliminations       | Consolidated<br>Limited<br>Brands, Inc. |
| <b>ASSETS</b>   |                         |                           |                               |                    |   |
| Current Assets:   |                         |                           |                               |                    |   |
| Cash and Cash Equivalents                                       | \$ 0                    | \$ 698                    | \$ 238                        | \$ 0               | \$ 936                                  |
| Accounts Receivable, Net  | 0                       | 169                       | 29                            | 0                  | 198                                     |
| Inventories   | 0                       | 1,070                     | 151                           | (8)                | 1,213                                   |
| Deferred Income Taxes   | 0                       | 63                        | 12                            | 0                  | 75                                      |
| Other   | 0                       | 125                       | 70                            | (1)                | 194                                     |
| Total Current Assets  | 0                       | 2,125                     | 500                           | (9)                | 2,616                                   |
| Property and Equipment, Net                                     | 0                       | 1,133                     | 758                           | 0                  | 1,891                                   |
| Goodwill  | 0                       | 1,318                     | 112                           | 0                  | 1,430                                   |
| Trade Names and Other Intangible Assets, Net                    | 0                       | 421                       | 164                           | 0                  | 585                                     |
| Net Investments in and Advances to/from Consolidated Affiliates | 12,538                  | 11,426                    | 8,358                         | (32,322)           | 0                                       |
| Other Assets  | 25                      | 98                        | 741                           | (706)              | 158                                     |
| Total Assets  | <u>\$ 12,563</u>        | <u>\$ 16,521</u>          | <u>\$ 10,633</u>              | <u>\$ (33,037)</u> | <u>\$ 6,680</u>                         |
| <b>LIABILITIES AND EQUITY</b>                                   |                         |                           |                               |                    |   |
| Current Liabilities:  |                         |                           |                               |                    |   |
| Accounts Payable  | \$ 0                    | \$ 253                    | \$ 157                        | \$ 0               | \$ 410                                  |
| Accrued Expenses and Other                                      | 53                      | 323                       | 215                           | 0                  | 591                                     |
| Income Taxes  | 0                       | 15                        | 0                             | 0                  | 15                                      |
| Total Current Liabilities                                       | 53                      | 591                       | 372                           | 0                  | 1,016                                   |
| Deferred Income Taxes   | 0                       | 22                        | 187                           | 0                  | 209                                     |
| Long-term Debt  | 2,896                   | 608                       | 83                            | (690)              | 2,897                                   |
| Other Long-term Liabilities                                     | 51                      | 554                       | 128                           | (14)               | 719                                     |
| Total Equity  | 9,563                   | 14,746                    | 9,863                         | (32,333)           | 1,839                                   |
| Total Liabilities and Equity                                    | <u>\$ 12,563</u>        | <u>\$ 16,521</u>          | <u>\$ 10,633</u>              | <u>\$ (33,037)</u> | <u>\$ 6,680</u>                         |

**LIMITED BRANDS, INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**(in millions)**  
**(Unaudited)**

|  | First Quarter 2010      |                           |                               |                 | Consolidated<br>Limited<br>Brands, Inc. |
|--|-------------------------|---------------------------|-------------------------------|-----------------|---|
|  | Limited<br>Brands, Inc. | Guarantor<br>Subsidiaries | Non-guarantor<br>Subsidiaries | Eliminations    |   |
| Net Sales  | \$ 0                    | \$ 1,839                  | \$ 528                        | \$ (435)        | \$ 1,932                                |
| Costs of Goods Sold, Buying and Occupancy            | 0                       | (1,213)                   | (426)                         | 401             | (1,238)                                 |
| Gross Profit   | 0                       | 626                       | 102                           | (34)            | 694                                     |
| General, Administrative and Store Operating Expenses | (1)                     | (481)                     | (65)                          | 38              | (509)                                   |
| Operating Income (Loss)                              | (1)                     | 145                       | 37                            | 4               | 185                                     |
| Interest Expense                                     | (60)                    | 0                         | (3)                           | 2               | (61)                                    |
| Interest Income                                      | 0                       | 3                         | 0                             | (2)             | 1                                       |
| Other Income (Expense)                               | 0                       | 0                         | 62                            | 0               | 62                                      |
| Income (Loss) Before Income Taxes                    | (61)                    | 148                       | 96                            | 4               | 187                                     |
| Provision (Benefit) for Income Taxes                 | 0                       | 31                        | 43                            | 0               | 74                                      |
| Equity in Earnings, Net of Tax                       | 174                     | 142                       | 22                            | (338)           | 0                                       |
| Net Income (Loss)                                    | <u>\$ 113</u>           | <u>\$ 259</u>             | <u>\$ 75</u>                  | <u>\$ (334)</u> | <u>\$ 113</u>                           |

  

|  | First Quarter 2009      |                           |                               |                 | Consolidated<br>Limited<br>Brands, Inc. |
|--|-------------------------|---------------------------|-------------------------------|-----------------|---|
|  | Limited<br>Brands, Inc. | Guarantor<br>Subsidiaries | Non-guarantor<br>Subsidiaries | Eliminations    |   |
| Net Sales  | \$ 0                    | \$ 1,655                  | \$ 523                        | \$ (453)        | \$ 1,725                                |
| Costs of Goods Sold, Buying and Occupancy            | 0                       | (1,154)                   | (458)                         | 435             | (1,177)                                 |
| Gross Profit   | 0                       | 501                       | 65                            | (18)            | 548                                     |
| General, Administrative and Store Operating Expenses | (2)                     | (446)                     | (52)                          | 17              | (483)                                   |
| Operating Income (Loss)                              | (2)                     | 55                        | 13                            | (1)             | 65                                      |
| Interest Expense                                     | (62)                    | 0                         | (2)                           | 2               | (62)                                    |
| Interest Income                                      | 0                       | 3                         | 0                             | (2)             | 1                                       |
| Other Income (Expense)                               | 0                       | 0                         | (1)                           | 0               | (1)                                     |
| Income (Loss) Before Income Taxes                    | (64)                    | 58                        | 10                            | (1)             | 3                                       |
| Provision (Benefit) for Income Taxes                 | 0                       | 5                         | (5)                           | 0               | 0                                       |
| Equity in Earnings, Net of Tax                       | 67                      | 208                       | 181                           | (456)           | 0                                       |
| Net Income (Loss)                                    | <u>\$ 3</u>             | <u>\$ 261</u>             | <u>\$ 196</u>                 | <u>\$ (457)</u> | <u>\$ 3</u>                             |

**LIMITED BRANDS, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in millions)  
(Unaudited)

|  | First Quarter 2010      |                           |                               |              | Consolidated<br>Limited<br>Brands, Inc. |
|--|-------------------------|---------------------------|-------------------------------|--------------|---|
|  | Limited<br>Brands, Inc. | Guarantor<br>Subsidiaries | Non-guarantor<br>Subsidiaries | Eliminations |   |
| Net Cash Provided by (Used for) Operating Activities                     | \$ (46)                 | \$ (39)                   | \$ 25                         | \$ 0         | \$ (60)                                 |
| Investing Activities:  |                         |                           |                               |              |   |
| Capital Expenditures   | 0                       | (31)                      | (13)                          | 0            | (44)                                    |
| Return of Capital from Express   | 0                       | 0                         | 49                            | 0            | 49                                      |
| Return of Capital from Limited Stores                                    | 0                       | 0                         | 7                             | 0            | 7                                       |
| Net Investments in Consolidated Affiliates                               | 0                       | 0                         | 29                            | (29)         | 0                                       |
| Other Investing Activities   | 0                       | 0                         | (1)                           | 0            | (1)                                     |
| Net Cash Provided by (Used for) Investing Activities                     | <u>0</u>                | <u>(31)</u>               | <u>71</u>                     | <u>(29)</u>  | <u>11</u>                               |
| Financing Activities:  |                         |                           |                               |              |   |
| Payment of Long-term Debt  | (200)                   | 0                         | 0                             | 0            | (200)                                   |
| Dividends Paid   | (373)                   | 0                         | 0                             | 0            | (373)                                   |
| Financing Costs  | (13)                    | 0                         | 0                             | 0            | (13)                                    |
| Repurchase of Common Stock   | (2)                     | 0                         | 0                             | 0            | (2)                                     |
| Excess Tax Benefits from Share-based Compensation                        | 0                       | 4                         | 1                             | 0            | 5                                       |
| Net Financing Activities and Advances to/from Consolidated<br>Affiliates | 621                     | (608)                     | (42)                          | 29           | 0                                       |
| Proceeds from Exercise of Stock Options and Other                        | 13                      | 0                         | 0                             | 0            | 13                                      |
| Net Cash Provided by (Used for) Financing Activities                     | <u>46</u>               | <u>(604)</u>              | <u>(41)</u>                   | <u>29</u>    | <u>(570)</u>                            |
| Effects of Exchange Rate Changes on Cash and Cash Equivalents            | 0                       | 0                         | 3                             | 0            | 3                                       |
| Net Increase (Decrease) in Cash and Cash Equivalents                     | 0                       | (674)                     | 58                            | 0            | (616)                                   |
| Cash and Cash Equivalents, Beginning of Period                           | 0                       | 1,441                     | 363                           | 0            | 1,804                                   |
| Cash and Cash Equivalents, End of Period                                 | <u>\$ 0</u>             | <u>\$ 767</u>             | <u>\$ 421</u>                 | <u>\$ 0</u>  | <u>\$ 1,188</u>                         |

**LIMITED BRANDS, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(in millions)**  
**(Unaudited)**

|  | First Quarter 2009      |                           |                                   |              | Consolidated<br>Limited<br>Brands, Inc. |
|--|-------------------------|---------------------------|-----------------------------------|--------------|---|
|  | Limited<br>Brands, Inc. | Guarantor<br>Subsidiaries | Non-<br>guarantor<br>Subsidiaries | Eliminations |   |
| Net Cash Provided by (Used for) Operating Activities                     | \$ (43)                 | \$ (78)                   | \$ 3                              | \$ 0         | \$ (118)                                |
| Investing Activities:  |                         |                           |                                   |              |   |
| Capital Expenditures   | 0                       | (28)                      | (23)                              | 0            | (51)                                    |
| Net Cash Provided by (Used for) Investing Activities                     | 0                       | (28)                      | (23)                              | 0            | (51)                                    |
| Financing Activities:  |                         |                           |                                   |              |   |
| Dividends Paid   | (48)                    | 0                         | 0                                 | 0            | (48)                                    |
| Financing Costs  | (19)                    | 0                         | 0                                 | 0            | (19)                                    |
| Net Financing Activities and Advances to/from Consolidated<br>Affiliates | 110                     | (134)                     | 24                                | 0            | 0                                       |
| Proceeds from Exercise of Stock Options and Other                        | 0                       | 0                         | 0                                 | 0            | 0                                       |
| Net Cash Provided by (Used for) Financing Activities                     | 43                      | (134)                     | 24                                | 0            | (67)                                    |
| Effects of Exchange Rate Changes on Cash                                 | 0                       | 0                         | (1)                               | 0            | (1)                                     |
| Net Increase (Decrease) in Cash and Cash Equivalents                     | 0                       | (240)                     | 3                                 | 0            | (237)                                   |
| Cash and Cash Equivalents, Beginning of Period                           | 0                       | 938                       | 235                               | 0            | 1,173                                   |
| Cash and Cash Equivalents, End of Period                                 | <u>\$ 0</u>             | <u>\$ 698</u>             | <u>\$ 238</u>                     | <u>\$ 0</u>  | <u>\$ 936</u>                           |



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### Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders  
of Limited Brands, Inc.:

We have reviewed the consolidated balance sheets of Limited Brands, Inc. and subsidiaries (the "Company") as of May 1, 2010 and May 2, 2009, and the related consolidated statements of income and cash flows for the thirteen week periods ended May 1, 2010 and May 2, 2009. These financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the consolidated interim financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Limited Brands, Inc. and subsidiaries as of January 30, 2010, and the related consolidated statements of income, total equity, and cash flows for the year then ended (not presented herein), and in our report dated March 26, 2010, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of January 30, 2010, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Ernst & Young LLP

Columbus, Ohio  
June 3, 2010

**SAFE HARBOR STATEMENT UNDER THE PRIVATE  
SECURITIES LITIGATION ACT OF 1995**

**Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995**

Limited Brands, Inc. cautions that any forward-looking statements (as such term is defined in the Private Securities Litigation Reform Act of 1995) contained in this report or made by our company or our management involve risks and uncertainties and are subject to change based on various factors, many of which are beyond our control. Accordingly, our future performance and financial results may differ materially from those expressed or implied in any such forward-looking statements. Words such as “estimate,” “project,” “plan,” “believe,” “expect,” “anticipate,” “intend,” “planned,” “potential” and similar expressions may identify forward-looking statements. Risks associated with the following factors, among others, in some cases have affected and in the future could affect our financial performance and actual results and could cause actual results to differ materially from those expressed or implied in any forward-looking statements included in this report or otherwise made by our company or our management:

- general economic conditions, consumer confidence and consumer spending patterns;
- the global economic crisis and its impact on our suppliers, customers and other counterparties;
- the impact of the global economic crisis on our liquidity and capital resources;
- the dependence on a high volume of mall traffic and the possible lack of availability of suitable store locations on appropriate terms;
- the seasonality of our business;
- our ability to grow through new store openings and existing store remodels and expansions;
- our ability to expand into international markets;
- independent licensees;
- our direct channel business;
- our failure to protect our reputation and our brand images;
- our failure to protect our trade names, trademarks and patents;
- market disruptions including severe weather conditions, natural disasters, health hazards, terrorist activities, financial crises, political crises or other major events, or the prospect of these events;
- stock price volatility;
- our failure to maintain our credit rating;
- our ability to service our debt;
- the highly competitive nature of the retail industry generally and the segments in which we operate particularly;
- consumer acceptance of our products and our ability to keep up with fashion trends, develop new merchandise, launch new product lines successfully, offer products at the appropriate price points and enhance our brand image;
- our ability to retain key personnel;
- our ability to attract, develop and retain qualified employees and manage labor costs;
- our reliance on foreign sources of production, including risks related to:
  - political instability;
  - duties, taxes, other charges on imports;
  - legal and regulatory matters;
  - volatility in currency and exchange rates;
  - local business practices and political issues;
  - potential delays or disruptions in shipping and related pricing impacts;
  - the disruption of imports by labor disputes; and
  - changing expectations regarding product safety due to new legislation.
- the possible inability of our manufacturers to deliver products in a timely manner or meet quality standards;
- fluctuations in energy costs;

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- increases in the costs of mailing, paper and printing;
- self-insured risks;
- our ability to implement and sustain information technology systems;
- our failure to comply with regulatory requirements;
- tax matters; and
- legal and compliance matters.

We are not under any obligation and do not intend to make publicly available any update or other revisions to any of the forward-looking statements contained in this report to reflect circumstances existing after the date of this report or to reflect the occurrence of future events even if experience or future events make it clear that any expected results expressed or implied by those forward-looking statements will not be realized. Additional information regarding these and other factors can be found in “Item 1A. Risk Factors” in our 2009 Annual Report on Form 10-K.

## **Item 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion and analysis of financial condition and results of operations are based upon our Consolidated Financial Statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The following information should be read in conjunction with our financial statements and the related notes included in Item 1. Financial Statements.

### **Executive Overview**

Our performance in the first quarter of 2010 improved significantly in comparison to the first quarter of 2009. Our net sales increased \$207 million to \$1.932 billion driven by a comparable store sales increase of 10%. Our operating income increased \$120 million to \$185 million and our operating income rate improved significantly from 3.8% to 9.6%. For additional information related to our 2010 financial performance, see “Results of Operations.”

The global retail sector and our business continue to face a very uncertain environment and, as a result, we continue to take a conservative stance in terms of inventory, expenses and capital expenditures. We will continue to manage our business conservatively and we remain focused on the execution of the retail fundamentals. At the same time, we are committed to bringing compelling merchandise assortments, marketing and store experiences to our customers. We will look for, and capitalize on, those opportunities available to us in this uncertain environment.

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### Store Data

The following table compares first quarter 2010 store data to the first quarter of 2009:

| <u>Sales Per Average Selling Square Foot</u>    | <u>2010</u> | <u>2009</u> | <u>% Change</u> |
|---|-------------|-------------|-----------------|
| Victoria's Secret Stores (a)                    | \$ 137      | \$ 122      | 12%             |
| Bath & Body Works (a)                           | 106         | 98          | 8%              |
| La Senza (b) (c) (d)                            | 85          | 84          | 1%              |
| <u>Sales per Average Store (in thousands)</u>   |             |             |                 |
| Victoria's Secret Stores (a)                    | \$ 796      | \$ 698      | 14%             |
| Bath & Body Works (a)                           | 251         | 234         | 7%              |
| La Senza (b) (c) (d)                            | 285         | 254         | 12%             |
| <u>Average Store Size (selling square feet)</u> |             |             |                 |
| Victoria's Secret Stores (a)                    | 5,826       | 5,745       | 1%              |
| Bath & Body Works (a)                           | 2,370       | 2,376       | 0%              |
| La Senza (c) (d)                                | 3,373       | 3,038       | 11%             |
| <u>Total Selling Square Feet (in thousands)</u> |             |             |                 |
| Victoria's Secret Stores (a)                    | 6,059       | 5,974       | 1%              |
| Bath & Body Works (a)                           | 3,842       | 3,891       | (1%)            |
| La Senza (c) (d)                                | 867         | 966         | (10%)           |

- (a) Metric relates to company-owned stores in the United States.
- (b) Metric is presented in Canadian dollars to eliminate the impact of foreign currency fluctuations.
- (c) Metric excludes independently owned La Senza stores operated by licensees.
- (d) 2009 includes La Senza Girl stores. In the fourth quarter of 2009, we closed all 53 remaining La Senza Girl stores.

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The following table compares the first quarter of 2010 store data to the first quarter of 2009:

| <u>Number of Stores</u>             | <u>2010</u>  | <u>2009</u>  |
|-------------------------------------|--------------|--------------|
| <b>Victoria's Secret (a)</b>        |              |              |
| Beginning of Period                 | 1,040        | 1,043        |
| Opened                              | 3            | 4            |
| Closed                              | (3)          | (7)          |
| End of Period                       | <u>1,040</u> | <u>1,040</u> |
| <b>Bath &amp; Body Works</b>        |              |              |
| Beginning of Period                 | 1,627        | 1,638        |
| Opened                              | 2            | 6            |
| Closed                              | (8)          | (6)          |
| End of Period                       | <u>1,621</u> | <u>1,638</u> |
| <b>La Senza (b) (c)</b>             |              |              |
| Beginning of Period                 | 258          | 322          |
| Opened                              | 0            | 0            |
| Closed                              | (1)          | (4)          |
| End of Period                       | <u>257</u>   | <u>318</u>   |
| <b>Bath &amp; Body Works Canada</b> |              |              |
| Beginning of Period                 | 31           | 6            |
| Opened                              | 5            | 1            |
| Closed                              | 0            | 0            |
| End of Period                       | <u>36</u>    | <u>7</u>     |
| <b>Henri Bendel</b>                 |              |              |
| Beginning of Period                 | 11           | 5            |
| Opened                              | 0            | 0            |
| Closed                              | 0            | 0            |
| End of Period                       | <u>11</u>    | <u>5</u>     |

- (a) Number of stores excludes Victoria's Secret Pink Canada store locations (4 in 2010 and 0 in 2009).  
(b) Number of stores excludes independently owned La Senza stores operated by licensees.  
(c) In the fourth quarter of 2009, we closed all 53 remaining La Senza Girl stores.

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**Results of Operations**

**First Quarter of 2010 Compared to First Quarter of 2009**

**Operating Income**

The following table provides our segment operating income (loss) and operating income rates (expressed as a percentage of net sales) for 2010 in comparison to 2009:

| <u>First Quarter</u>          | <u>2010</u>          | <u>2009</u>  | <u>Operating Income Rate</u> |             |
|-------------------------------|----------------------|--------------|------------------------------|-------------|
|                               | <u>(in millions)</u> |              | <u>2010</u>                  | <u>2009</u> |
| Victoria's Secret             | \$ 167               | \$ 87        | 13.2%                        | 7.8%        |
| Bath & Body Works             | 38                   | 4            | 8.8%                         | 1.0%        |
| Other (a)                     | (20)                 | (26)         | (8.4%)                       | (13.1%)     |
| <b>Total Operating Income</b> | <b>\$185</b>         | <b>\$ 65</b> | <b>9.6%</b>                  | <b>3.8%</b> |

(a) Includes Corporate, Mast, Henri Bendel and our international operations excluding La Senza.

For the first quarter of 2010, operating income increased \$120 million to \$185 million and the operating income rate increased to 9.6% from 3.8%. The drivers of the operating income results are discussed in the following sections.

**Net Sales**

The following table provides net sales for the first quarter of 2010 in comparison to the first quarter of 2009:

| <u>First Quarter</u>     | <u>2010</u>          | <u>2009</u>    | <u>% Change</u> |
|--------------------------|----------------------|----------------|-----------------|
|                          | <u>(in millions)</u> |                |                 |
| Victoria's Secret Stores | \$ 828               | \$ 727         | 14%             |
| La Senza                 | 86                   | 81             | 6%              |
| Victoria's Secret Direct | 350                  | 317            | 10%             |
| Total Victoria's Secret  | 1,264                | 1,125          | 12%             |
| Bath & Body Works        | 430                  | 402            | 7%              |
| Other (a)                | 238                  | 198            | 20%             |
| <b>Total Net Sales</b>   | <b>\$1,932</b>       | <b>\$1,725</b> | <b>12%</b>      |

(a) Includes Mast, Henri Bendel and our international operations excluding La Senza.

The following table provides a reconciliation of net sales for the first quarter of 2010 to the first quarter of 2009:

| <u>First Quarter</u>   | <u>Victoria's Secret</u> | <u>Bath &amp; Body Works</u> | <u>Other</u>  | <u>Total</u>    |
|--|--------------------------|------------------------------|---------------|-----------------|
|  | <u>(in millions)</u>     |                              |               |                 |
| <b>2009 Net Sales</b>  | <b>\$ 1,125</b>          | <b>\$ 402</b>                | <b>\$ 198</b> | <b>\$ 1,725</b> |
| Comparable Store Sales   | 86                       | 27                           | (1)           | 112             |
| Sales Associated With New, Closed, Divested and Non-comparable Remodeled Stores, Net | 5                        | (2)                          | 12            | 15              |
| Foreign Currency Translation   | 15                       | 0                            | 3             | 18              |
| Direct Channels  | 33                       | 3                            | 0             | 36              |
| Mast Third-party Sales and Other   | 0                        | 0                            | 26            | 26              |
| <b>2010 Net Sales</b>  | <b>\$ 1,264</b>          | <b>\$ 430</b>                | <b>\$ 238</b> | <b>\$ 1,932</b> |

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The following table compares first quarter of 2010 comparable store sales to first quarter of 2009:

| <u>First Quarter</u>             | <u>2010</u> | <u>2009</u> |
|----------------------------------|-------------|-------------|
| Victoria's Secret Stores         | 12%         | (9%)        |
| La Senza                         | 3%          | (14%)       |
| Total Victoria's Secret          | 12%         | (10%)       |
| Bath & Body Works                | 7%          | (3%)        |
| Total Comparable Store Sales (a) | 10%         | (7%)        |

(a) Includes Bath & Body Works Canada and Henri Bendel.

For the first quarter of 2010, our net sales increased \$207 million to \$1.932 billion and comparable store sales increased 10%. The increase in our net sales was primarily driven by the following:

### **Victoria's Secret**

For the first quarter of 2010, net sales increased \$139 million to \$1.264 billion and comparable store sales increased 12%. The increase in net sales was primarily driven by:

- At Victoria's Secret Stores, net sales increased across most categories including core lingerie, Pink and beauty driven by an improved merchandise assortment that incorporated newness, innovation and fashion;
- At Victoria's Secret Direct, net sales increased 10% with increases across most categories including intimates, apparel and swimwear driven by an improved merchandise assortment; and
- At La Senza, net sales increased primarily due to favorable currency fluctuations.

The increase in comparable store sales was primarily driven by a significant increase in total transactions partially offset by lower average dollar sales.

### **Bath & Body Works**

For the first quarter of 2010, net sales increased \$28 million to \$430 million and comparable store sales increased 7%. From a merchandise category perspective, net sales were driven by growth in the Signature Collection, home fragrance and antibacterial categories. The increase in comparable store sales was driven by an increase in total transactions and average dollar sales.

### **Other**

For the first quarter of 2010, net sales increased \$40 million to \$238 million primarily related to new Bath & Body Works stores in Canada, the introduction of Victoria's Secret Pink stores to Canada and an increase in third-party sales at Mast.

### **Gross Profit**

For the first quarter of 2010, our gross profit increased \$146 million to \$694 million and our gross profit rate (expressed as a percentage of net sales) increased to 35.9% from 31.8% in the first quarter of 2009, primarily driven by the following:

### **Victoria's Secret**

For the first quarter of 2010, the increase in gross profit was primarily driven by:

- At Victoria's Secret Stores, gross profit increased driven by higher merchandise margin dollars as a result of the increase in net sales and decreased promotional activity. Buying and occupancy expenses decreased slightly;
- At Victoria's Secret Direct, gross profit increased driven by higher merchandise margin dollars as a result of the increase in net sales and decreased promotional activity. Buying and occupancy expenses were consistent with the prior period; and
- At La Senza, gross profit remained consistent with the prior period.

The increase in the gross profit rate was driven primarily by an increase in the merchandise margin rate due to the factors cited above. In addition, the buying and occupancy expense rate decreased due to leverage associated with the increase in net sales.

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### ***Bath & Body Works***

For the first quarter of 2010, the increase in gross profit was driven by the impact of an increase in merchandise margin dollars related to the increase in net sales and a decrease in promotional activity. Buying and occupancy expenses were relatively consistent with the prior period.

The increase in the gross profit rate was driven by an increase in the merchandise margin rate due to the factors cited above. In addition, the buying and occupancy expense rate decreased due to leverage associated with the increase in net sales.

### ***Other***

For the first quarter of 2010, gross profit increased primarily driven by net sales increases in our Canadian Bath & Body Works and Victoria's Secret Pink stores. The gross profit rate increased as a result of the impact of these businesses relative to the lower margin Mast third-party sales.

### **General, Administrative and Store Operating Expenses**

For the first quarter of 2010, our general, administrative and store operating expenses increased \$26 million to \$509 million primarily driven by an increase in store selling expenses related to higher sales and an increase in incentive compensation related to improved performance.

The general, administrative and store operating expense rate decreased to 26.4% from 28.0% due to leverage associated with the increase in net sales.

### **Other Income and Expense**

#### **Interest Expense**

The following table provides the average daily borrowings and average borrowing rates for the first quarter of 2010 and 2009:

| <u>First Quarter</u>                    | <u>2010</u> | <u>2009</u> |
|---|-------------|-------------|
| Average daily borrowings (in millions)  | \$2,659     | \$2,900     |
| Average borrowing rate (in percentages) | 6.75%       | 6.73%       |

For the first quarter of 2010, our interest expense decreased \$1 million to \$61 million driven by a decrease in the average borrowings slightly offset by an increase in the average borrowing rate. In 2010, our interest expense included \$10 million of expense associated with terminating our remaining participating interest rate swap arrangements. In 2009, our interest expense included \$10 million in fees which were expensed associated with the amendment of our 5-Year Facility and Term Loan.

#### **Other Income (Expense)**

For the first quarter of 2010, our other income (expense) increased from expense of \$1 million to income of \$62 million primarily due to a \$49 million pre-tax gain related to a \$57 million cash distribution from Express. The remaining increase related to higher income from our equity investments in Express and Limited Stores.

#### **Provision for Income Taxes**

For the first quarter of 2010, our effective tax rate was 39.8% as compared to 19.5% in the first quarter of 2009. The first quarter 2009 tax rate was lower due to favorable resolution of certain tax matters.



**FINANCIAL CONDITION**

**Liquidity and Capital Resources**

Liquidity, or access to cash, is an important factor in determining our financial stability. We are committed to maintaining adequate liquidity. Cash generated from our operating activities provides the primary resources to support current operations, growth initiatives, seasonal funding requirements and capital expenditures. Our cash provided from operations is impacted by our net income and working capital changes. Our net income is impacted by, among other things, sales volume, seasonal sales patterns, timing of new product introductions and profit margins. Historically, sales are higher during the fourth quarter of the fiscal year due to seasonal and holiday-related sales patterns. Generally, our need for working capital peaks during the summer and fall months as inventory builds in anticipation of the holiday period.

The following table provides our long-term debt balance as of May 1, 2010, January 30, 2010 and May 2, 2009:

|   | <u>May 1,<br/>2010</u> | <u>January 30,<br/>2010</u><br>(in millions) | <u>May 2,<br/>2009</u> |
|---|------------------------|--|------------------------|
| <b>Senior Secured Debt</b>  |                        |  |                        |
| Term Loan due August 2012   | \$ 0                   | \$ 200                                       | \$ 750                 |
| 5.30% Mortgage due August 2010  | 2                      | 2  | 2                      |
| <b>Total Senior Secured Debt</b>  | <b>2</b>               | <b>202</b>                                   | <b>752</b>             |
| <b>Senior Unsecured Debt with Subsidiary Guarantee</b>  |                        |  |                        |
| \$500 million, 8.50% Fixed Interest Rate Notes due June 2019, Less Unamortized Discount       | 485                    | 485  | 0                      |
| <b>Senior Unsecured Debt</b>  |                        |  |                        |
| \$700 million, 6.90% Fixed Interest Rate Notes due July 2017, Less Unamortized Discount       | 699                    | 699  | 698                    |
| \$500 million, 5.25% Fixed Interest Rate Notes due November 2014, Less Unamortized Discount   | 499                    | 499  | 499                    |
| \$350 million, 6.95% Fixed Interest Rate Debentures due March 2033, Less Unamortized Discount | 350                    | 350  | 350                    |
| \$300 million, 7.60% Fixed Interest Rate Notes due July 2037, Less Unamortized Discount       | 299                    | 299  | 299                    |
| 6.125% Fixed Interest Rate Notes due December 2012, Less Unamortized Discount (a)             | 191                    | 191  | 299                    |
| <b>Total Senior Unsecured Debt</b>  | <b>2,038</b>           | <b>2,038</b>                                 | <b>2,145</b>           |
| <b>Total</b>  | <b>\$2,525</b>         | <b>\$ 2,725</b>                              | <b>\$2,897</b>         |

(a) The principal balance outstanding was \$191 million as of May 1, 2010, \$191 million as of January 30, 2010 and \$300 million as of May 2, 2009.

**Issuance of Notes**

In June 2009, we issued \$500 million of 8.50% notes due in June 2019 (“2019 Notes”). The 2019 Notes are jointly and severally guaranteed on a full and unconditional basis by certain of our wholly-owned subsidiaries (the “guarantors”). The net proceeds from the issuance were \$473 million, which included an issuance discount of \$16 million and transaction costs of \$11 million.

In May 2010, we issued \$400 million of 7.00% notes due in May 2020 (“2020 Notes”) utilizing an existing shelf registration. The 2020 Notes are jointly and severally guaranteed on a full and unconditional basis by the guarantors. The net proceeds from the 2020 Note issuance were \$389 million, which included transaction costs of \$11 million.

**Repurchase of Notes**

In June 2009, we repurchased \$5 million of our \$300 million notes due in December 2012 (“2012 Notes”) through open market transactions. In August 2009, we repurchased an additional \$103 million of the 2012 Notes through a tender offer for \$101 million.

In May 2010, we used a portion of the proceeds from the 2020 Notes to repurchase \$134 million of our 2012 Notes for \$144 million. We used the remaining portion of the proceeds from the 2020 Notes to repurchase \$266 million of our \$500 million notes due in November 2014 for \$277 million.

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### **Credit Facility and Term Loan**

On February 19, 2009, we amended our 5-Year Facility and Term Loan and we canceled a 364-Day Facility after determining it was no longer required. We prepaid \$550 million of the Term Loan throughout 2009.

In March 2010, we prepaid the remaining \$200 million of the Term Loan with cash on hand and also entered into an amendment and restatement (the "Amendment") of our 5-Year Facility. The Amendment establishes two classes of loans under the 5-Year Facility; Class A loans to be made by lenders who consent to the Amendment and Class B loans to be made by non-consenting lenders. The Amendment extends the termination date of the 5-Year Facility from August 3, 2012 to August 1, 2014 on Class A loans. The Amendment also reduces the aggregate amount of the commitments of the lenders under the 5-Year Facility from \$1 billion to \$927 million. The loan commitments are \$800 million and \$127 million for Class A and Class B, respectively. We are permitted to borrow and prepay separately under either class of loans.

Additionally, the Amendment modifies the covenants limiting investments and restricted payments to provide that investments and restricted payments may be made, without limitation on amount, if (a) at the time of and after giving effect to such investment or restricted payment the ratio of consolidated debt to consolidated EBITDA for the most recent four quarter period is less than 3.0 to 1.0 and (b) no default or event of default exists. We were in compliance with all of our covenant requirements as of May 1, 2010.

The 5-Year Facility has several interest rate options, which are based in part on our long-term credit ratings. Fees payable under the 5-Year Facility are based on our long-term credit ratings and are currently 0.75% of the committed and unutilized amounts per year and 3.50% on any outstanding borrowings or letters of credit. As of May 1, 2010, there were no borrowings outstanding under the 5-Year Facility.

### **Letters of Credit**

The 5-Year Facility supports our letter of credit program. We have \$80 million of outstanding letters of credit as of May 1, 2010 that reduce our remaining availability under our amended credit agreements.

### **Participating Interest Rate Swap Arrangements**

In January 2008, we entered into participating interest rate swap arrangements designated as cash flow hedges to mitigate exposure to interest rate fluctuations related to the Term Loan. In March 2010, we terminated the remaining portion of the participating interest rate swap arrangement totaling \$200 million in conjunction with the remaining \$200 million Term Loan prepayment. For additional information, see Note 10, "Derivative Instruments."

### **Working Capital and Capitalization**

We believe that available short-term and long-term capital resources are sufficient to fund foreseeable requirements.

The following table provides a summary of our working capital position and capitalization as of May 1, 2010, January 30, 2010 and May 2, 2009:

|  | <u>May 1,<br/>2010</u> | <u>January 30,<br/>2010</u><br>(in millions) | <u>May 2,<br/>2009</u> |
|--|------------------------|--|------------------------|
| Cash Provided by (Used for) Operating Activities (a)     | \$ (60)                | \$ 1,174                                     | \$ (118)               |
| Capital Expenditures (a)                                 | 44                     | 202  | 51                     |
| Working Capital  | 1,552                  | 1,928  | 1,600                  |
| Capitalization:  |                        |  |                        |
| Long-term Debt   | 2,523                  | 2,723  | 2,897                  |
| Shareholders' Equity                                     | 1,977                  | 2,183  | 1,839                  |
| Total Capitalization                                     | 4,500                  | 4,906  | 4,736                  |
| Additional Amounts Available Under Credit Agreements (b) | 847                    | 935  | 916                    |

(a) The January 30, 2010 amounts represent a twelve-month period and the May 1, 2010 and May 2, 2009 amounts represent three-month periods.

(b) Letters of credit reduce our remaining availability under the 5-Year Facility.

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### Credit Ratings

The following table provides our credit ratings as of May 1, 2010:

|   | Moody's  | S&P    | Fitch    |
|---|----------|--------|----------|
| Corporate                                       | Ba2      | BB     | BB+      |
| Senior Unsecured Debt with Subsidiary Guarantee | Ba1      | BB     | BB       |
| Senior Unsecured Debt                           | Ba3      | BB     | BB       |
| Outlook   | Positive | Stable | Negative |

Our borrowing costs and certain other provisions under our Term Loan and 5-Year Facility are linked to our credit ratings. If we receive an additional downgrade to our corporate credit ratings by S&P or Moody's, the availability of additional credit could be negatively affected and our borrowing costs would increase. Credit rating downgrades by any of the agencies do not accelerate the repayment of any of our debt.

### Common Stock Share Repurchases

In March 2010, our Board of Directors approved a new share repurchase program of \$200 million and cancelled our previous \$250 million share repurchase program, which had \$31 million remaining. In the first quarter of 2010, we repurchased 85 thousand shares of common stock for \$2 million under the new program. Through May 28, 2010, we repurchased 361 thousand shares of common stock for \$9 million under the new program.

### Dividend Policy and Procedures

We currently pay a common stock dividend of \$0.15 per share in cash each quarter. Our Board of Directors will determine future dividends after giving consideration to our levels of profit and cash flow, capital requirements, current and forecasted liquidity, any restrictions placed upon us by our borrowing arrangements as well as financial and other conditions existing at the time.

In March 2010, our Board of Directors declared a special dividend of \$1 per share. The special dividend, which totaled \$325 million, was distributed on April 19, 2010 to shareholders of record at the close of business on April 5, 2010.

### Cash Flow

The following table provides a summary of our cash flow activity for the first quarter of 2010 and 2009:

|  | First Quarter   |               |
|--|-----------------|---------------|
|  | 2010            | 2009          |
|  | (in millions)   |               |
| Cash and Cash Equivalents, Beginning of Period               | \$ 1,804        | \$ 1,173      |
| Net Cash Flows Used for Operating Activities                 | (60)            | (118)         |
| Net Cash Flows Provided by (Used for) Investing Activities   | 11              | (51)          |
| Net Cash Flows Used for Financing Activities                 | (570)           | (67)          |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents | 3               | (1)           |
| Net Decrease in Cash and Cash Equivalents                    | (616)           | (237)         |
| Cash and Cash Equivalents, End of Period                     | <u>\$ 1,188</u> | <u>\$ 936</u> |

### Operating Activities

Net cash used for operating activities in 2010 was \$60 million, including net income of \$113 million. Net income included \$89 million of depreciation and amortization. Other changes in assets and liabilities represent items that had a current period cash flow impact, such as changes in working capital. The most significant items in working capital were seasonal decreases in Accounts Payable, Accrued Expenses and Other, Income Taxes Payable and Inventories.

Net cash used for operating activities in 2009 was \$118 million, including net income of \$3 million. Net income included \$85 million of depreciation and amortization. Other changes in assets and liabilities represent items that had a current period cash flow impact, such as changes in working capital. The most significant items in working capital were seasonal decreases in Accounts Payable, Accrued Expenses and Other and Income Taxes Payable.

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### ***Investing Activities***

Net cash provided by investing activities in 2010 was \$11 million consisting primarily of return of capital from both Express and Limited Stores of \$49 million and \$7 million, respectively, partially offset by capital expenditures of \$44 million. The capital expenditures included \$33 million for opening new stores and remodeling and improving existing stores. Remaining capital expenditures were primarily related to spending on technology and infrastructure to support growth.

Net cash used by investing activities in 2009 was \$51 million consisting entirely of capital expenditures. The capital expenditures included \$23 million for opening new stores and remodeling and improving existing stores. Remaining capital expenditures were primarily related to spending on technology and infrastructure to support growth.

### ***Financing Activities***

Net cash used for financing activities in 2010 was \$570 million consisting primarily of quarterly and special dividend payments aggregating to \$1.15 per share, or \$373 million, and a \$200 million prepayment of our Term Loan.

Net cash used for financing activities in 2009 was \$67 million consisting primarily of quarterly dividend payments of \$0.15 per share, or \$48 million, and \$19 million of costs related to the amendment of our 5-Year Facility and Term Loan in February 2009.

### **Contingent Liabilities and Contractual Obligations**

In connection with the disposition of certain businesses, we have remaining guarantees of approximately \$130 million related to lease payments of Express, Limited Stores, Abercrombie & Fitch, Dick's Sporting Goods (formerly Galyan's), Lane Bryant, New York & Company and Anne.x under the current terms of noncancelable leases expiring at various dates through 2017. These guarantees include minimum rent and additional payments covering taxes, common area costs and certain other expenses and relate to leases that commenced prior to the disposition of the businesses. In certain instances, our guarantee may remain in effect if the term of a lease is extended.

In April 2008, we received an irrevocable standby letter of credit from Express of \$34 million issued by a third-party bank to mitigate a portion of our liability for guaranteed future lease payments of Express. We can draw from the irrevocable standby letter of credit if Express were to default on any of the guaranteed leases. The irrevocable standby letter of credit is reduced through the November 1, 2010 expiration date consistent with the overall reduction in guaranteed lease payments. The outstanding balance of the irrevocable standby letter of credit from Express was \$3 million as of May 1, 2010, \$6 million as of January 30, 2010 and \$15 million as of May 2, 2009.

Our guarantees related to Express, Limited Stores and New York & Company require fair value accounting in accordance with U.S. GAAP in effect at the time of these divestitures. The guaranteed lease payments related to Express (net of the irrevocable standby letter of credit), Limited Stores and New York & Company totaled \$80 million as of May 1, 2010, \$84 million as of January 30, 2010 and \$97 million as of May 2, 2009. The estimated fair value of these guarantee obligations was \$8 million as of May 1, 2010, \$9 million as of January 30, 2010 and \$15 million as of May 2, 2009 and is included in Other Long-term Liabilities on our Consolidated Balance Sheets.

Our guarantees related to Abercrombie & Fitch, Tween Brands (formerly Limited Too and Too, Inc.), Dick's Sporting Goods (formerly Galyan's), Lane Bryant and Anne.x are not subject to fair value accounting, but require that a loss be accrued when probable and reasonably estimable based on U.S. GAAP in effect at the time of these divestitures. We had no liability recorded with respect to any of the guarantee obligations as we concluded that payments under these guarantees were not probable as of May 1, 2010, January 30, 2010 and May 2, 2009.

Our contractual obligations primarily consist of long-term debt and the related interest payments, operating leases, purchase orders for merchandise inventory and other agreements to purchase goods and services that are legally binding and that require minimum quantities to be purchased. These contractual obligations impact our short and long-term liquidity and capital resource needs. There have been no other material changes in our contractual obligations since January 30, 2010, other than those which occur in the normal course of business (primarily changes in our merchandise inventory-related purchase obligations which fluctuate throughout the year as a result of the seasonal nature of our operations).

## RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

### *Fair Value Measurements*

In January 2010, the Financial Accounting Standards Board issued Accounting Standards Update 2010-06, which amends ASC 820, *Fair Value Measurement and Disclosures*. This guidance requires new disclosures and provides amendments to clarify existing disclosures. The new requirements include disclosing transfers in and out of Levels 1 and 2 fair value measurements and the reasons for the transfers and further disaggregating activity in Level 3 fair value measurements. This guidance is effective for interim and annual reporting periods beginning after December 15, 2009, except for the new disclosures regarding the activity in Level 3 measurements, which will be effective for fiscal years and interim periods beginning after December 15, 2010. We adopted this guidance for the fiscal period beginning January 31, 2010, except for the new disclosure regarding the activity in Level 3 measurements, which we will adopt for the fiscal period beginning January 30, 2011.

### IMPACT OF INFLATION

While it is difficult to accurately measure the impact of inflation due to the imprecise nature of the estimates required, we believe the effects of inflation, if any, on the results of operations and financial condition have been minor.

### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to adopt accounting policies related to estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period, as well as the related disclosure of contingent assets and liabilities at the date of the consolidated financial statements. On an ongoing basis, management evaluates its accounting policies, estimates and judgments, including those related to inventories, long-lived assets, claims and contingencies, income taxes and revenue recognition. Management bases its estimates and judgments on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

There have been no material changes to the critical accounting policies and estimates disclosed in our 2009 Annual Report on Form 10-K.

**Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

**Market Risk**

The market risk inherent in our financial instruments represents the potential loss in fair value, earnings or cash flows arising from adverse changes in foreign currency exchange rates or interest rates. We use derivative financial instruments like the cross-currency swaps and the participating interest rate swap arrangement to manage exposure to market risks. We do not use derivative financial instruments for trading purposes.

***Foreign Exchange Rate Risk***

Our foreign exchange rate translation exposure is primarily the result of the January 2007 acquisition of La Senza Corporation, whose operations are conducted primarily in Canada. To mitigate the translation risk to our earnings and the fair value of our investment in La Senza associated with fluctuations in the U.S. dollar-Canadian dollar exchange rate, we entered into a series of cross-currency swaps related to Canadian dollar denominated intercompany loans. These cross-currency swaps require the periodic exchange of fixed rate Canadian dollar interest payments for fixed rate U.S. dollar interest payments as well as exchange of Canadian dollar and U.S. dollar principal payments upon maturity. The swap arrangements mature between 2015 and 2018 at the same time as the related loans. As a result of the Canadian dollar denominated intercompany loans and the related cross-currency swaps, we do not believe there is any material translation risk to La Senza's net earnings associated with fluctuations in the U.S. dollar-Canadian dollar exchange rate.

In addition, our Canadian dollar denominated earnings are subject to U.S. dollar-Canadian dollar exchange rate risk as substantially all of our merchandise sold in Canada is sourced through U.S. dollar transactions.

***Interest Rate Risk***

Our investment portfolio primarily consists of interest-bearing instruments that are classified as cash and cash equivalents based on their original maturities. Our investment portfolio is maintained in accordance with our investment policy, which specifies permitted types of investments, specifies credit quality standards and maturity profiles and limits credit exposure to any single issuer. The primary objective of our investment activities are the preservation of principal, the maintenance of liquidity and the maximization of interest income while minimizing risk. Currently, our investment portfolio is comprised of U.S. and Canadian government obligations, U.S. Treasury and AAA-rated money market funds, bank time deposits, and highly-rated commercial paper. Given the short-term nature and quality of investments in our portfolio, we do not believe there is any material risk to principal associated with increases or decreases in interest rates.

All of our long-term debt as of May 1, 2010 has fixed interest rates. Thus, our exposure to interest rate changes is limited to the fair value of the debt issued, which would not have a material impact on our earnings or cash flows. The Term Loan contained a variable interest rate that fluctuated based on changes in an underlying benchmark interest rate and changes in our credit rating. In January 2008, we executed a participating interest rate swap arrangement which limited our exposure to increases in the benchmark interest rate while allowing us to partially participate in any decreases in the benchmark interest rate. In March 2010, we prepaid the remaining \$200 million of the Term Loan and terminated the remaining portion of the participating interest rate swap arrangement.

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### Fair Value of Financial Instruments

As of May 1, 2010, management believes that the carrying values of cash and cash equivalents, receivables and payables approximate fair value because of the short maturity of these financial instruments.

The following table provides a summary of long-term debt and swap arrangements as of May 1, 2010, January 30, 2010 and May 2, 2009:

|   | <u>May 1,<br/>2010</u> | <u>January 30,<br/>2010</u><br>(in millions) | <u>May 2,<br/>2009</u> |
|---|------------------------|--|------------------------|
| Long-term Debt:   |                        |  |                        |
| Carrying Value  | \$2,525                | \$ 2,725                                     | \$2,897                |
| Fair Value, Estimated (a)                                       | 2,604                  | 2,690  | 2,426                  |
| Aggregate Fair Value of Cross-currency Swap Arrangements (b)    | 47                     | 34   | (7)                    |
| Fair Value of Participating Interest Rate Swap Arrangements (b) | 0                      | 10   | 35                     |

(a) The estimated fair value of our publicly traded debt is based on quoted market prices. The estimates presented are not necessarily indicative of the amounts that we could realize in a current market exchange.

(b) Swap arrangements are in an (asset) liability position.

We maintain cash and cash equivalents with various major financial institutions, as well as a 5-Year Facility that supports our letter of credit program. We monitor the relative credit standing of these financial institutions and other entities and limit the amount of credit exposure with any one entity. We also monitor the creditworthiness of entities to which we grant credit terms in the normal course of business and counterparties to derivative instruments.

### Item 4. CONTROLS AND PROCEDURES

*Evaluation of disclosure controls and procedures.* As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that as of the end of the period covered by this report, our disclosure controls and procedures were adequate and effective and designed to ensure that material information required to be disclosed by us in reports we file or submit under the Exchange Act is (1) recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and (2) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

*Changes in internal control over financial reporting.* There were no changes in our internal control over financial reporting that occurred in the first quarter 2010 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II—OTHER INFORMATION****Item 1. LEGAL PROCEEDINGS**

We are a defendant in a variety of lawsuits arising in the ordinary course of business. Actions filed against the Company from time to time include commercial, tort, intellectual property, customer, employment, data privacy, securities and other claims, including purported class action lawsuits. Although it is not possible to predict with certainty the eventual outcome of any litigation, in the opinion of management, our legal proceedings are not expected to have a material adverse effect on our financial position or results of operations.

On November 6, 2009, a class action (International Brotherhood of Electrical Workers Local 697 Pension Fund v. Limited Brands, Inc. et al.) was filed against the Company and certain of its officers in the United States District Court for the Southern District of Ohio on behalf of a purported class of all persons who purchased or acquired shares of Limited Brands common stock between August 22, 2007 and February 28, 2008. The Company believes the complaint is without merit and that the Company has substantial factual and legal defenses to the claims at issue. The Company intends to vigorously defend against this action. The Company cannot reasonably estimate the possible loss or range of loss that may result from this lawsuit.

**Item 1A. RISK FACTORS**

The risk factors that affect our business and financial results are discussed in “Item 1A: Risk Factors” in the 2009 Annual Report on Form 10-K. We wish to caution the reader that the risk factors discussed in “Item 1A: Risk Factors” in our 2009 Annual Report on Form 10-K, and those described elsewhere in this report or other Securities and Exchange Commission filings, could cause actual results to differ materially from those stated in any forward-looking statements.

**Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The following table provides our repurchases of our common stock during the first quarter of 2010:

| <u>Period</u> | <u>Total Number of Shares Purchased (a)</u><br><u>(in thousands)</u> | <u>Average Price Paid Per Share (b)</u> | <u>Total Number of Shares Purchased as Part of Publicly Announced Programs (c)</u><br><u>(in thousands)</u> | <u>Maximum Number of Shares (or Approximate Dollar Value) that May Yet be Purchased Under the Programs (c)</u> |
|---------------|--|---|---|--|
| February 2010 | 19   | \$ 19.36                                | 0   | \$ 200,000   |
| March 2010    | 398  | 24.11                                   | 85  | 197,906  |
| April 2010    | 10   | 26.58                                   | 0   | 197,906  |
| Total         | <u>427</u>   | 23.96                                   | <u>85</u>   |  |

- (a) The total number of shares repurchased includes shares repurchased as part of publicly announced programs, with the remainder relating to shares repurchased in connection with (i) tax payments due upon vesting of employee restricted stock awards, (ii) the use of our stock to pay the exercise price on employee stock options, and (iii) our small shareholder repurchase program.
- (b) The average price paid per share includes any broker commissions.
- (c) For additional share repurchase program information, see Note 3 to the Consolidated Financial Statements included in Item 1. Financial Statements.

**Item 3. DEFAULTS UPON SENIOR SECURITIES**

Not applicable.

**Item 4. RESERVED****Item 5. OTHER INFORMATION**

Not applicable.



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**Item 6. EXHIBITS**

Exhibits

|         |  |
|---------|--|
| 15      | Letter re: Unaudited Interim Financial Information re: Incorporation of Report of Independent Registered Public Accounting Firm. |
| 31.1    | Section 302 Certification of CEO.  |
| 31.2    | Section 302 Certification of CFO.  |
| 32      | Section 906 Certification (by CEO and CFO).  |
| 101.INS | XBRL Instance Document   |
| 101.SCH | XBRL Taxonomy Extension Schema Document  |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document  |
| 101.DEF | XBRL Taxonomy Definition Linkbase Document   |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document  |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document   |

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LIMITED BRANDS, INC.  
(Registrant)

By: /s/ STUART B. BURGDOERFER  
Stuart B. Burgdoerfer  
Executive Vice President and Chief Financial Officer \*

Date: June 3, 2010

\* Mr. Burgdoerfer is the principal financial officer and the principal accounting officer and has been duly authorized to sign on behalf of the Registrant.

June 3, 2010

To the Board of Directors and Shareholders  
of Limited Brands, Inc.:

We are aware of the incorporation by reference in the following Registration Statements of Limited Brands, Inc. and, with respect to the Registration Statement on Form S-3, in the related Prospectus:

- Registration Statement (Form S-3 POSASR No. 333-146420)
- Registration Statement (Form S-4 No. 333-163026)
- Registration Statement (Form S-8 No. 33-49871)
- Registration Statement (Form S-8 No. 333-110465)
- Registration Statement (Form S-8 No. 333-04927)
- Registration Statement (Form S-8 No. 333-04941)
- Registration Statement (Form S-8 No. 333-118407)
- Registration Statement (Form S-8 No. 333-161841);

of Limited Brands, Inc. of our report dated June 3, 2010 relating to the unaudited consolidated interim financial statements of Limited Brands, Inc. and its subsidiaries that are included in its Form 10-Q for the quarter ended May 1, 2010.

/s/ Ernst & Young LLP

Columbus, Ohio

## Section 302 Certification

I, Leslie H. Wexner, certify that:

1. I have reviewed this report on Form 10-Q of Limited Brands, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ LESLIE H. WEXNER

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Leslie H. Wexner  
Chairman and Chief Executive Officer

Date: June 3, 2010

## Section 302 Certification

I, Stuart B. Burgdoerfer, certify that:

1. I have reviewed this report on Form 10-Q of Limited Brands, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ STUART B. BURGDOERFER

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Stuart B. Burgdoerfer  
Executive Vice President and  
Chief Financial Officer

Date: June 3, 2010

## Section 906 Certification

Leslie H. Wexner, the Chairman and Chief Executive Officer, and Stuart B. Burgdoerfer, the Executive Vice President and Chief Financial Officer, of Limited Brands, Inc. (the "Company"), each certifies that, to the best of his knowledge:

- (i) the Quarterly Report of the Company on Form 10-Q dated June 3, 2010 for the period ending May 1, 2010 (the "Form 10-Q"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (ii) the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ LESLIE H. WEXNER

Leslie H. Wexner  
Chairman and Chief Executive Officer

/s/ STUART B. BURGDOERFER

Stuart B. Burgdoerfer  
Executive Vice President and Chief Financial Officer

Date: June 3, 2010